New Contact Management Complete. Not Complex.

Getting Started Guide

Welcome to the new Contact Management. The login process has changed from classic Contact Management to the new. This guide will walk you through those changes and help you begin using the new Contact Management.

All of the following steps in the Getting Started Guide should be completed to finalize the transition to new Contact Management:

- What web browsers to use.
- Accessing new Contact Management.
- Logging in for the first time.
- Changing your password.
- Setting security questions.
- Completing the required interactive "Learn It Now!" training modules.
- Check My Settings on my device
- Updating your user profile.
- Viewing your new Contact Management email address.
- Setting up your signature block.
- Accessing the Interactive Training Tutorials.



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Web Browsers and Accessing the New Website

New Contact Management is designed to work with any modern, HTML 5 compatible web browser. This includes Google Chrome, Firefox, Safari, and Internet Explorer 10 or greater.

- 1. Make sure your computer or device has a compatible web browser. If you have a compatible browser already, skip to step 2.
 - a. If the device you will be accessing new Contact Management from does not have a compatible browser, type in one of these URLs to download one:
 - i. Google Chrome: https://www.google.com/intl/en/chrome/browser/?brand=CHMO.
 - ii. Firefox: http://www.mozilla.org/en-US/firefox/all/.
 - iii. Safari: http://support.apple.com/downloads/#safari.
 - iv. Internet Explorer: http://windows.microsoft.com/en-us/internet-explorer/download-ie.
 - b. Complete the following instructions that match your browser to allow pop-ups and experience new Contact Management as it was designed.
 - i. Google Chrome 🙋 users:
 - 1. Click the Menu icon 🗏 on the top right corner of the browser toolbar.
 - 2. Select "Settings."
 - 3. Click the "Show advanced settings..." link at the bottom of the screen.
 - 4. In the "Privacy" section, click the "Content settings..." button.
 - 5. Scroll down to the "Pop-ups" section and click "Manage exceptions..."
 - 6. Select the text box and type [*.]dealer.reyrey.net and click "Done."





- ii. Firefox 휟 users:
 - 1. At the top of the Firefox window, click the Menu icon 🔳 and then select the

Options Menu Options

2. Select the "Content" panel option.



- 3. Uncheck "Block pop-up windows" to disable the pop-up blocker altogether.
- 4. Click "Exceptions..." to enable pop-ups for the new Contact Management site only.
- 5. In the "Address of web site:" textbox, type dealer.reyrey.net.
- 6. Click "Allow."

iii. Safari 🔊 users:

- 1. Skip to step 2.
- iv. Internet Explorer 9 6 or greater users:
 - 1. Click the "Tools" option from those displayed along the top left corner of the screen.
 - 2. Point to "Pop-up Blocker" in the drop-down menu.
 - 3. Click "Pop-up Blocker Settings."
 - 4. In the "Address of website to allow:" textbox, type **dealer.reyrey.net**.
 - 5. Click "Add."
 - 6. Click "Close."
- c. If the device you will be accessing new Contact Management from does not have Adobe Acrobat, type in the URL below to download it:
 - i. http://get.adobe.com/reader/





- d. Complete the following instructions that match your browser to allow Adobe Reader to be your browser's default PDF viewer.
 - i. Google Chrome 🔊 users:
 - 1. In the Chrome address bar, type chrome://plugins
 - 2. Disable Chrome PDF Viewer.
 - 3. Enable the Adobe Acrobat/ Adobe Reader plugin.
 - ii. Firefox ڰ users:
 - 1. At the top of the Firefox window, click on the Firefox button and then select Options
 - 2. Select the Applications panel.
 - 3. Find Portable Document Format (PDF) in the list and click on it to select it.
 - 4. Click on the drop-down arrow in the Action column for the above entry and select the PDF viewer you wish to use.
- 2. Double-click the compatible web browser icon on your device.



3. Type **https://dealer.reyrey.net** in the browser's address bar, and press "Enter" to access the new Contact Management website.



4. Please contact your IT professional if you require assistance with any of the above instructions.





Logging into New Contact Management

1. Type in the new username and password you received, and click the blue "Sign On" button. *Note: The password <u>is</u> case sensitive.*

Reyr	nolds a	nd R	eync	olds
	Username FirstLast	Password		
	Remember My Username		Sign On	
Contact Manageme	ent			
	ationship management goals with a DWER DMS and drives efficiency into			JAK
	s, F&I, service, parts, and accounting nts. This eliminates the need for dup			
information will not be compro	mised and that the reporting will be	up-to-date on time, even	rtime.	
		⊧ Reynolds ≜&Reynolds∗		
	Contact Sup	oort <u>Privacy Policy</u> d Reynolds Company 2012		

Tip: The Contact Support link at the bottom of the screen can be clicked to display our support contact information if you experience difficulties logging in.

2. Once logged in, you will see the Security Settings screen. This screen will only need to be completed the first time a user logs in.





3. Type the same temporary password used on the login screen in the "Current Password" field. Select a new password that is at least 7 characters long and contains 2 of the following 3 character types: letters, numbers, and symbols. Type the new password into the 2 corresponding fields.

Security Settings		
Change Password		
Current Password	New Password	Confirm New Password
•••••	•••••	•••••

4. Select one security question from each of the three drop down menus, and type each answer in the corresponding "Security Answer" textbox. These questions will be used to recover your password if you select the "Forgot your password?" link on the login screen.

Change Security Questions			
Security Question 1 On what street did you grow up?	~	Security Answer 1 Type first answer here	
Security Question 2 What was your first pet's name?	~	Security Answer 2 Type second answer here	
Security Question 3 Custom Question	*	Question Type custom question	Security Answer 3 Type third answer here

Note: If you select the "Custom Question" option, a new text field will appear for you to type in the question.

5. Once you have completed the screen, click the blue "Save" button **Save** to proceed.





Completing the required interactive "Learn It Now!" training modules

- 1. You will be required to complete 5 "Learn It Now" training modules when before you can proceed to accessing Contact Management.
- 2. Click on the module to complete the training.

WELCOME | INITIAL TRAINING

Training						
Welcome to Customer!						
We want you to have the best user experience possibl	e, so please take a few minutes to learn about t	he features de	esigned to help you hit the ground running.			
Take a Tour!	Activity	0	Add Client	0	Add Prospect	0
We'll help you start learning your new Contact Management system!	How do I complete an activity?		How do I add a new customer to the system?		How can I view or add prospect records to an existing client record?	
Daily Work Plan						
How do I know what activities I need to complete today?						





Check My Settings

1. You can access the "Check My Settings" feature by clicking the "Help" link at the top right of the screen to access the Help menu options. This will ensure that your device is optimized for Contact Management.

Customer	John Smith My Profile	elp Sign Off
Open Road Motors Enterprise		

2. Click the "Check My Settings" box. System tests will automatically be run and results related to those tests will be displayed for you.

CHECK MY SETTINGS	×
Functionality	
Advanced User Interface	
Temporary Local Storage 🛛 🖌	
Adobe PDF Viewer	
Popup Windows 🗸	
Statistics	
Browser & Version Chrome 38	
Download Speed 32.93 Kbps	
Upload Speed 63.03 Kbps	
Run Tests	
Solutions	
Adobe PDF Viewer: Please install and/or enable the Adobe PDF Viewer in your browser settings.	





Updating Your User Profile and Setting Your Signature Block

1. Click the "My Profile" link in the top right corner of the screen to open the My Profile window, which contains the specific user's profile information.

Customer	John Smith My Profile Help Sign Of
Open Road Motors Enterprise	

2. The Profile Information tab will appear, displaying the user's current entered information. Cell and work phone numbers can be added here as well as an external email address. An external email address should be entered since that is used if you forget your password.

First	Middle	Last Last
Cell	Work	Email external@email.com
Department(s)	Published Job Title Sales Consultant	Language English - United States

- 3. Complete the desired fields and click the "Save" button **Save** to proceed.
- 4. Click the "Shared Settings" tab.

	Profile Information	General Options	Shared Settings	Customer
--	---------------------	-----------------	-----------------	----------

5. Click the gray accordion labeled "Basic" to expand the section and view the user's new Contact Management email address, displayed below the "CM Email Name" field.

|--|





A Basic			
Salesperson Number 56789	Advisor Number		
Override Work Phone	Override External Email Address	CM Email Name FirstLast	
	external@email.com	FirstLast@openroadsmtrs.cmdlr.com	

Note: You may want to use your new Contact Management email address when creating your signature blocks.

6. Click the gray accordion labeled "Signature Blocks" to expand the section. Enter an email and letter signature in the appropriate textboxes. These signatures display on emails and letters generated by the user.

¥	Signature Blocks					
	Signature Blocks					
E	mail Signature					
	Source Font	Siz	e B	ΙU	EEE	
	First Last Sales Consultant Open Road Motors (123) 456-7890 FirstLast@openroad:	smtrs.cmdir.	com			
Le	tter Signature					
	Source Font	Siz Siz	e B	ΙU		
	First Last Sales Consultant Open Road Motors 123 Road Way Test, ST 12345					





- 7. Once your signatures are complete click the "Save" button at the bottom right of the screen.
- 8. Click the red "X" on the top right corner of the My Profile window to close the window and proceed.

🧐 Last, First - My Pi	rofile - Customer - R	leynolds and Reyno	lds - Google Chrome	
🔒 https://cm.dealer.rey	rey.net /Account/Profile/	100917/0/0#		
G My Profile				
MY PROFILE L/	AST, FIRST			63
Profile Information	General Options	Shared Settings	Customer	





Accessing the Interactive Training Tutorials

3. You can access additional "Learn it Now" modules by clicking the "Help" link at the top right of the screen to access the Help menu options.





5. Select each Learn It from the menu of options for a 5-15 minute interactive tutorial on specific subjects. The Learn It tutorials are always available and can be taken as many times as you like.

troduction				
Take a Tour!	Overview - Sales 🗸	Overview - Managers		
Start learning your new Contact Management!	Basic features for salespeople	Basic features for managers		
eneral				
Activity 🗸	Add Activity	Add Appointment	Add Client 🗸	Add Prospect
How do I complete an activity?	How do I add an activity for a client?	How do I add appointments to my calendar?	How do I add a new customer to the system?	How can I view or add prospect records to an existing client record?
Add Vehicle	Client Profile	Client Summary	Customization	Daily Work Plan
How do I add a desired and a trade in vehicle to a prospect record?	What information is available in the Client Profile?	What information is available in the Client Summary?	How can I save my search criteria and how can I customize my search results?	How do I know what activities I need to complete today?
Dashboard	My Profile	Search Client	Search Inventory	Toolbar
How do I customize my Dashboards?	What can I do in My Profile?	How do I search for a client?	How do I search vehicle inventory?	How do I customize my Toolbar?
Add Deal	Reassign Activities	Prospects		
How do I add a deal?	How do I reassign activities?	How can I work with the prospects screen?		
lanagement				
Add Document	Bulk Mail	Client Collections	Desk Log	Prospect Distribution Options
How do I add a document template?	How do I add a bulk mail job?	How do I add a client collection?	How can I tell which clients my salespeople have worked with today?	Where can I find my lead addresses and what distribution options do I have available?
Prospect Distribution Rules	Reports	User Visibility	Reassign Clients	Add Lead Source
How do I set up prospect distribution rules?	How do I work with Reports?	How do I work with user visibility?	How do I reassign clients?	How do I add a new lead source?
Review Sales Steps				
How can I review and modify sales steps at my dealership?				



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