## **Ford Motability**

Price Guide 3 Year Contract Hire Prices - Customer Guide Effective 1st April - 30th June 2021





Premium Paint and Rear Parking Sensors will be included as Free Options, where not standard, on all new Ford cars contracted through the Motability Scheme by a Ford Authorised Dealer (if not already included as Standard). This offer excludes Exclusive body colours. Where Exclusive colours are available to order, they are at additional cost. For details and availability, refer to the retail price list or consult your Ford Dealer. No cash alternative is available. Vehicle shown is an All-New Kuga and is for illustration purposes only.



### **Introduction and Contents**

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### About Motability Scheme

The Motability Scheme delivers a worry-free mobility solution for disabled people by exchanging their Mobility Allowance to lease a vehicle through the Scheme. Motability Customers receive an all-inclusive service, so you do not need to worry about securing insurance, MOTs or repairs.

### Series Overview

Zetec / Trend	The combination of integrated technologies and wide range of engine choices, makes Zetec an appealing entry series.
<b>Sport</b> Including ST-Line, ST-Line X	The eye-catching sporty design features of the ST-Line are further enhanced with additional technologies; the power embodied in ST Series complete a truly dynamic driving experience. ST-Line X offers an expanded list of features included as standard compared to ST-Line.
<b>Luxury</b> Including Titanium, Titanium X and Vignale	The Ford luxury models deliver superior levels of sophistication and comfort, with premium materials, additional technologies and unique styling elements. Vignale is the ultimate expression of luxury.
<b>Crossover</b> Inlcuding Active and Active X	With its rugged SUV-inspired styling, the new Active crossover brings a heightened sense of adventure to the Ford range. Active X offers an expanded list of features included as standard compared to Active.

To find out more, visit ford.co.uk/motability, call 0345 60 40 019 or contact your local Ford Motability Dealer. Vehicle shown is a New Puma and is for illustration purposes only.

### Ford Motability Contract Hire Policy

### Payment Terms Glossary

DLA / PIP and AFIP Disability Living Allowance - Higher Rate Mobility Supplement

PIP Personal Independence Payments
AFIP Armed Forces Independence Payments
WPMS War Pensioners Mobility Supplement

Advance Payment The amount payable at the start of the 3-year Contract Hire period

Weekly Allowance = T/A Total Weekly Allowance

### **Fuel Consumption**

The fuel consumption and CO2 emission figures shown in the table are derived from the Worldwide Harmonised Light Vehicle Test Procedure (WLTP). These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load. The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures. You can also use Ford's online configurator to build and customise a new Ford vehicle: www.ford.co.uk/configurator. The configurator provides information about your configured vehicle's fuel consumption and CO2 emissions (these are also WLTP test figures).

### For latest fuel consumption data, please refer to the relevant retail customer price guide.

The declared Fuel/Energy Consumptions, CO2-Emissions and Electric range are determined according to the technical requirements and specifications of the European Regulations (EC) 715/2007 and (EU) 2017/1151 as last amended. Light Duty Vehicles type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) have Fuel/Energy Consumptions and CO2-Emission information for both New European Drive Cycle (NEDC) and WLTP. WLTP is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions and will fully replace the NEDC latest by end of the year 2020. The applied standard test procedure enables comparison between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors play a role in determining a car's fuel/energy consumption, CO2 emissions and electric range. CO2 is the main greenhouse gas responsible for global warming. A guide on fuel economy and CO2 emissions which contain data for all new passenger car models is available at any point of sale free of charge or can be downloaded under http://carfueldata.dft.gov.uk. For Plug-In Hybird (PHEV) models, these figures were obtained using a combination of battery power and fuel. PHEV models require an electricity source for charging.

#### **Notes and Conditions**

Applications must be received and accepted by Motability Operations Limited between 1st April and 30th June 2021.

All vehicles require the total allowance to be committed for the 3 year contract period and any subsequent increases in the allowance are forfeited.

Where a monetary value is shown, any subsequent increases in the allowance will be paid by the DWP to the recipient.

Prices are true and accurate at the time of publishing. Prices change from time to time.

Ford Motor Company Ltd. reserve the right to change prices without prior notification.

Offers available on selected dealer stock only. Please contact a participating Ford dealer for more information.

### **Electric Technology**

#### Which electric engines is right for you?



#### MILD HYBRID (MHEV)

A small electric motor that helps improve efficiency versus a conventional internal combustion engine.

Mild Hybrid vehicles have two sources of power that work together – a conventional engine and a battery -driven electric motor. The electric motor does not power the car. It simply assists it.

Kuga mHEV has an auxiliary electric motor and a 48v battery that further improve fuel economy up to 56.5 mpg and lower CO2\*\*. They also assist with acceleration transferring back the energy.



#### HYBRID (HEV)

Hybrid vehicles have two sources of power.

They can automatically switch between conventional mode, pure electric mode (for short distances)

or use both to power the vehicle as needed.



#### PLUG-IN HYBRID (PHEV)

Plug In. Charge up. Improves Efficiency versus a mild hybrid or hybrid engine. Plug-in Hybrids have the two sources of power like a hybrid, but with a larger high voltage battery, enabling you to drive longer distances on all-electric power.

Kuga PHEV has a battery size of 14,4 kWh which gives a maximum EV range of 35 miles. This results in a combined average fuel economy up to 201.8 mpg and only 26 g/km CO2\*\*.

#### Charging the battery

#### MILD HYBRID AND HYBRID

There's no need to plug in your vehicle for charging. Hybrid vehicles are able to recharge the battery in two ways:

- 1) Regenerative braking
- 2) Conventional engine

The conventional engine powers the generator which transforms mechanical energy into electrical energy to charge the battery.



All four electric vehicle types use regenerative braking to charge the battery. While braking, the motor is still spinning even though the car is trying to slow down.



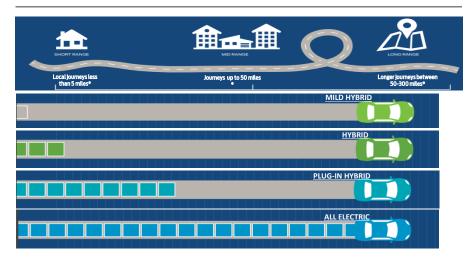
Regenerative braking captures this typically wasted energy to create electricity, which charges the battery.

#### PLUG-IN HYBRID

The larger battery in Plug-in Hybrids can be pluggedin to charge. Once the battery is depleted, the vehicle behaves like a conventional hybrid with the engine running when required.



#### Electric range



- \* Ranges are estimates only and depend on the vehicle, road conditions and driving behaviour.
- \*\* Please see the Fuel Consumption and CO2 data available in this Pricelist

#### Plug in charging options

#### 230V Wall outlet

Plug-in Hybrids and All-Electric vehicles can be charged on a 230V outlet (16A), which is the standard electrical socket in most UK households. This takes longer than when using a Wallbox.



#### Wallbox

For faster charging at home you can install a compatible wallbox, which is capable of charging your vehicle overnight.

#### PHEV Home Wallbox

EV Box 400V (32A) pricing and installation from January (accesory). Installation services with approved partners available in 15 markets including UK.



#### Available as an accessory

#### Public charging stations

Public charging stations, available in many cities and work places, can charge your vehicle much faster than at home. They can deliver an 80% charge in just 30 minutes. The price and charging capability vary.



### Ford Recommended Offers

						DLA, PIP & A	FIP	_
Bodystyle	Model	Series	Engine	Fuel	Transmission	Advance Payment	Weekly Payment	Key Features
Small Car 5 door	Flesta	Trend	1.1 Ti-VCT 75PS	Petrol	Manual	£O	T/A	£Nil AP, Air Con, Privacy Glass, Quickclear Windscreen
5 seats	riesta	Titanium X	1.0 EcoBoost mild Hybrid 125PS	Petrol	Manual	£95	T/A	17" Alloy Wheels, KeyFree System, B&O Audio & Navigation
Medium Car		Zetec Edition	1.5 Ford EcoBlue 120PS	Diesel	Manual	£95	T/A	Air Con, 16" Alloy Wheels, Auto Headlamps, 8" Screen & Navigation
5 door 5 seats	Focus	ST-Line Edition	1.5 Ford EcoBlue 120PS	Diesel	Manual	£345	T/A	Air Con, Keyless Entry & Start, Sports Trim & Suspension
5 Seats		ST-Line X Edition	1.5 Ford EcoBlue 120PS	Diesel	Automatic	£895	T/A	18" Alloy Wheels, Power Driver Seat, Heated Front Seats, Dual Zone Air Con
Small SUV		Titanium	1.0 Ford EcoBoost Hybrid (mHEV) 155PS	Petrol	Manual	£245	T/A	Auto Headlights & Wipers, Air Con, Lumbar Massage Seats
5 door 5 seats	Puma	ST-Line X	1.0 Ford EcoBoost Hybrid (mHEV) 125PS	Petrol	Manual	£495	T/A	Air Con, 18" Alloy Wheels, Privacy Glass, Sports Trim & Supsension
Large SUV	All-New	Titanium Edition	1.5 EcoBoost 150PS FWD	Petrol	Manual	£1,195	T/A	Keyless Entry, Air Con, B&O Audio & Navigation, Auto Lights, Hands Free Power Tailgate, Rear View Camera
5 door 5 seats	Kuga	ST-Line X Edition	1.5L EcoBlue 120PS FWD	Diesel	Manual	£1,745	T/A	Panorama Roof, Hands Free Power Tailgate, Heated Seats, Air Con, Rear View Camera
<b>Large Car</b> 5 door 5 seats	Mondeo	Titanium Edition	2.0 Hybrid 187PS	Petrol/Electric	H Automatic	£2,995	T/A	Dual Zone Air Con, Front and Rear Parking Sensors, Power Folding Door Mirrors, DAB Audio with Navigation
<b>Medium Car</b> 5 door 5 seats	Tourneo Connect	Titanium	1.5L EcoBlue 120PS	Diesel	Manual	£795	T/A	Dual Air Con, Auto Wipers & Headlamps, Panorama Roof
<b>Large Car</b> 5 door 7 seats	Grand Tourneo Connect	Titanium	1.5L EcoBlue 120PS	Diesel	Automatic	£1,945	T/A	7 Seats, Automatic Transmission, Dual Zone Air Con, Auto Wipers & Headlamps
<b>Large Car</b> 5 door 7 seats	Galaxy	Titanium	2.0 Ecoblue 150PS	Diesel	Automatic	£2,645	T/A	7 Seats, Automatic Transmission, Air Con, Keyless Entry & Start, Auto Lights

### Why Ford?

The Ford Motability scheme was set up in 1977 to help disabled people, their families and carers get mobile. Since then, we have supplied over half a million Motability vehicles.

We have an extensive range of vehicles to choose from, including Hybrid and electrified vehicles, alongside the latest technology and innovation. Our Motability scheme is available to both drivers and non-drivers,

who we can offer a test ride in a vehicle of their choice.

Some models are available from £0 Advance Payment. Premium Paint and Rear Parking Sensors are included as Free Options (where not standard) on all new Ford cars contracted through the Motability Scheme. With over 1,000 dedicated Motability Specialists we will take care of everything for you, including completing all paperwork. If you are currently not comfortable visiting, you can contact your local Ford Motability dealership and one of our dedicated specialists will discuss your options and what they can do to assist (or alternatively go to our website and request a contact from your local Ford dealership). Every step of the way, we make sure you're as comfortable and as sure as you can be when choosing the vehicle that's right for you.

## Fiesta Available from £Nil Advance Payment

2021.75MY Model Year

Note: 1.0 EcoBoost 95PS Manual and 125PS Automatic Transmission from Stock only



					CO2	DLA, PIP &	AFIP	WPMS	
Series	Bodystyle	Engine	Fuel	Transmission	Emissions (g/km) for latest MY shown	Advance Payment	Weekly Payment	Advance Payment	Weekly Payment
		1.1L Ti-VCT 75PS	Petrol	Manual	121	£95	T/A	£O	£64.17
	3 door	1.0L EcoBoost 95PS*	Petrol	Manual	116	£145	T/A	£O	£64.50
Trand		1.0T EcoBoost mild Hybrid 125PS	Petrol	Manual	112	£295	T/A	£O	£65.49
Trend		1.1L Ti-VCT 75PS	Petrol	Manual	121	£O	T/A	£O	£63.55
	5 door	1.0L EcoBoost 95PS*	Petrol	Manual	116	£O	T/A	£O	£63.55
		1.0T EcoBoost mild Hybrid 125PS	Petrol	Manual	112	£95	T/A	£O	£64.17
		1.0L EcoBoost 95PS*	Petrol	Manual	118	£95	T/A	£O	£64.17
	3 door	1.0T EcoBoost mild Hybrid 125PS	Petrol	Manual	116	£195	T/A	£O	£64.83
ST-Line		1.0T EcoBoost mild Hybrid 155PS	Petrol	Manual	116	£295	T/A	£O	£65.49
Edition		1.0L EcoBoost 95PS*	Petrol	Manual	118	£O	T/A	£O	£63.55
	5 door	1.0T EcoBoost mild Hybrid 125PS	Petrol	Manual	116	£145	T/A	£O	£64.50
		1.0T EcoBoost mild Hybrid 155PS	Petrol	Manual	117	£195	T/A	£O	£64.83
		1.0T EcoBoost mild Hybrid 125PS	Petrol	Manual	121	£295	T/A	£O	£65.49
	3 door	1.0T EcoBoost 125PS*	Petrol	Automatic	132	£595	T/A	£O	£67.48
ST-Line X		1.0T EcoBoost mild Hybrid 155PS	Petrol	Manual	120	£395	T/A	£O	£66.15
Edition		1.0T EcoBoost mild Hybrid 125PS	Petrol	Manual	121	£195	T/A	£O	£64.83
	5 door	1.0T EcoBoost 125PS*	Petrol	Automatic	133	£495	T/A	£O	£66.82
		1.0T EcoBoost mild Hybrid 155PS	Petrol	Manual	120	£295	T/A	£O	£65.49

<sup>\*</sup> From previous Model Year, from limited Dealer Stock only

## Fiesta Available from £Nil Advance Payment

2021.75MY Model Year

Note: 1.0 EcoBoost 95PS Manual and 125PS Automatic Transmission from Stock only



				CO2	DLA, PIP &	AFIP	WPMS	
Bodystyle	Engine	Fuel	Transmission	Emissions (g/km) for latest MY shown	Advance Payment	Weekly Payment	Advance Payment	Weekly Payment
	1.0L EcoBoost 95PS*	Petrol	Manual	116	£O	T/A	£O	£63.55
5 door	1.0T EcoBoost mild Hybrid 125PS	Petrol	Manual	113	£95	T/A	£O	£64.17
	1.0T EcoBoost mild Hybrid 155PS	Petrol	Manual	113	£145	T/A	£O	£64.50
	1.0T EcoBoost mild Hybrid 125PS	Petrol	Manual	115	£95	T/A	£O	£64.17
5 door	1.0T EcoBoost 125PS*	Petrol	Automatic	129	£345	T/A	£O	£65.82
	1.0T EcoBoost mild Hybrid 155PS	Petrol	Manual	115	£195	T/A	£O	£64.83
	1.0T EcoBoost mild Hybrid 125PS	Petrol	Manual	115	£445	T/A	£O	£66.49
5 door	1.0T EcoBoost 125PS*	Petrol	Automatic	129	£745	T/A	£O	£68.47
	1.0T EcoBoost mild Hybrid 155PS	Petrol	Manual	115	£545	T/A	£O	£67.15
	1.0L EcoBoost 95PS*	Petrol	Manual	120	£145	T/A	£O	£64.50
5 door	1.0T EcoBoost mild Hybrid 125PS	Petrol	Manual	119	£245	T/A	£O	£65.16
	1.0T EcoBoost mild Hybrid 155PS	Petrol	Manual	118	£445	T/A	£O	£66.49
	1.0T EcoBoost mild Hybrid 125PS	Petrol	Manual	123	£195	T/A	£O	£64.83
5 door	1.0T EcoBoost 125PS*	Petrol	Automatic	134	£495	T/A	£O	£66.82
	1.0T EcoBoost mild Hybrid 155PS	Petrol	Manual	122	£445	T/A	£O	£66.49
	5 door 5 door 5 door	1.0L EcoBoost 95PS*  1.0T EcoBoost mild Hybrid 125PS 1.0T EcoBoost mild Hybrid 155PS 1.0T EcoBoost mild Hybrid 125PS 1.0T EcoBoost mild Hybrid 125PS 1.0T EcoBoost mild Hybrid 155PS 1.0T EcoBoost mild Hybrid 155PS 1.0T EcoBoost mild Hybrid 125PS 1.0T EcoBoost mild Hybrid 155PS 1.0T EcoBoost mild Hybrid 155PS 1.0T EcoBoost mild Hybrid 125PS	1.0L EcoBoost 95PS* Petrol 1.0T EcoBoost mild Hybrid 125PS Petrol 1.0T EcoBoost mild Hybrid 155PS Petrol 1.0T EcoBoost mild Hybrid 125PS Petrol 5 door 1.0T EcoBoost mild Hybrid 155PS Petrol 1.0T EcoBoost mild Hybrid 155PS Petrol 1.0T EcoBoost mild Hybrid 125PS Petrol 5 door 1.0T EcoBoost 125PS* Petrol 1.0T EcoBoost mild Hybrid 155PS Petrol 1.0T EcoBoost mild Hybrid 155PS Petrol 1.0T EcoBoost 95PS* Petrol 5 door 1.0T EcoBoost mild Hybrid 125PS Petrol 1.0T EcoBoost mild Hybrid 155PS Petrol 1.0T EcoBoost mild Hybrid 155PS Petrol 1.0T EcoBoost mild Hybrid 125PS Petrol 1.0T EcoBoost mild Hybrid 125PS Petrol 1.0T EcoBoost mild Hybrid 125PS Petrol	1.0L EcoBoost 95PS* Petrol Manual 1.0T EcoBoost mild Hybrid 125PS Petrol Manual 1.0T EcoBoost mild Hybrid 155PS Petrol Manual 1.0T EcoBoost mild Hybrid 125PS Petrol Manual 1.0T EcoBoost 125PS* Petrol Manual 1.0T EcoBoost 125PS* Petrol Manual 1.0T EcoBoost mild Hybrid 155PS Petrol Manual 1.0T EcoBoost mild Hybrid 125PS Petrol Manual 1.0T EcoBoost 125PS* Petrol Manual 1.0T EcoBoost 125PS* Petrol Manual 1.0T EcoBoost mild Hybrid 155PS Petrol Manual 1.0T EcoBoost 95PS* Petrol Manual 1.0T EcoBoost mild Hybrid 125PS Petrol Manual 1.0T EcoBoost 125PS* Petrol Manual	Bodystyle         Engine         Fuel         Transmission         Emissions (g/km) for latest My shown           5 door         1.0L EcoBoost 95PS*         Petrol         Manual         116           5 door         1.0T EcoBoost mild Hybrid 125PS         Petrol         Manual         113           1.0T EcoBoost mild Hybrid 125PS         Petrol         Manual         115           5 door         1.0T EcoBoost 125PS*         Petrol         Manual         115           5 door         1.0T EcoBoost mild Hybrid 125PS         Petrol         Manual         115           5 door         1.0T EcoBoost mild Hybrid 125PS         Petrol         Manual         115           5 door         1.0T EcoBoost mild Hybrid 125PS         Petrol         Manual         115           5 door         1.0T EcoBoost mild Hybrid 125PS         Petrol         Manual         115           5 door         1.0T EcoBoost mild Hybrid 125PS         Petrol         Manual         119           5 door         1.0T EcoBoost mild Hybrid 125PS         Petrol         Manual         119           5 door         1.0T EcoBoost mild Hybrid 125PS         Petrol         Manual         118           1.0T EcoBoost mild Hybrid 125PS         Petrol         Manual         123 <tr< td=""><td>BodystyleEngineFuelTransmission (g/km) shownEmissions (g/km) shownAdvance Payment shown5 door1.0L EcoBoost 95PS*PetrolManual116£05 door1.0T EcoBoost mild Hybrid 125PSPetrolManual113£1455 door1.0T EcoBoost mild Hybrid 125PSPetrolManual115£955 door1.0T EcoBoost 125PS*PetrolAutomatic129£3451.0T EcoBoost mild Hybrid 125PSPetrolManual115£4455 door1.0T EcoBoost mild Hybrid 125PSPetrolManual115£4455 door1.0T EcoBoost mild Hybrid 155PSPetrolManual115£5455 door1.0T EcoBoost mild Hybrid 125PSPetrolManual120£1455 door1.0T EcoBoost mild Hybrid 125PSPetrolManual119£2455 door1.0T EcoBoost mild Hybrid 125PSPetrolManual118£4451.0T EcoBoost mild Hybrid 125PSPetrolManual118£4451.0T EcoBoost mild Hybrid 125PSPetrolManual123£1955 door1.0T EcoBoost 125PS*PetrolManual123£195</td><td>Bodystyle         Engine         Fuel         Transmission (g/km) (g/km</td><td>Bodystyle         Engine         Fuel         Transmission (g/km) (g/km) (g/km) (g/km) (g/km)         Advance kg/km (g/km) (g/km) (g/km) (g/km)         Advance kg/km (g/km)         Advan</td></tr<>	BodystyleEngineFuelTransmission (g/km) shownEmissions (g/km) shownAdvance Payment shown5 door1.0L EcoBoost 95PS*PetrolManual116£05 door1.0T EcoBoost mild Hybrid 125PSPetrolManual113£1455 door1.0T EcoBoost mild Hybrid 125PSPetrolManual115£955 door1.0T EcoBoost 125PS*PetrolAutomatic129£3451.0T EcoBoost mild Hybrid 125PSPetrolManual115£4455 door1.0T EcoBoost mild Hybrid 125PSPetrolManual115£4455 door1.0T EcoBoost mild Hybrid 155PSPetrolManual115£5455 door1.0T EcoBoost mild Hybrid 125PSPetrolManual120£1455 door1.0T EcoBoost mild Hybrid 125PSPetrolManual119£2455 door1.0T EcoBoost mild Hybrid 125PSPetrolManual118£4451.0T EcoBoost mild Hybrid 125PSPetrolManual118£4451.0T EcoBoost mild Hybrid 125PSPetrolManual123£1955 door1.0T EcoBoost 125PS*PetrolManual123£195	Bodystyle         Engine         Fuel         Transmission (g/km) (g/km	Bodystyle         Engine         Fuel         Transmission (g/km) (g/km) (g/km) (g/km) (g/km)         Advance kg/km (g/km) (g/km) (g/km) (g/km)         Advance kg/km (g/km)         Advan

<sup>\*</sup> From previous Model Year, from limited Dealer Stock only

# EcoSport Available from £Nil Advance Payment

2021.75 Model Year



					CO2 Emissions	DLA, PIP &	AFIP	WPMS	WPMS		
Series	Bodystyle	Engine	Fuel	Transmission	(g/km) for latest MY shown	Advance Payment	Weekly Payment	Advance Payment	Weekly Payment		
Titanium	5 door	1.0T EcoBoost 125PS	Petrol	Manual	135	£O	T/A	£O	£63.55		
ST-Line	5 door	1.0T EcoBoost 125PS 1.0T EcoBoost 140PS	Petrol Petrol	Manual Manual	136 136	£45 £45	T/A T/A	£0 £0	£63.84 £63.84		
Active	5 door	1.0T EcoBoost 125PS	Petrol	Manual	137	£145	T/A	£O	£64.50		

# Puma Available from £195 Advance Payment

2021.75 Model Year

Note: Automatic Transmission from Stock only

					CO2 Emissions	DLA, PIP & A	\FIP	WPMS	
Series	Bodystyle	Engine	Fuel	Transmission	(g/km) for latest MY shown	Advance Payment	Weekly Payment	Advance Payment	Weekly Payment
		1.0L Ford EcoBoost Hybrid (mHEV) 125PS	Petrol	Manual	122	£195	T/A	£O	£64.83
Titanium	5 door	1.0L Ford EcoBoost 125PS*	Petrol	Automatic	138	£795	T/A	£O	£68.80
		1.0L Ford EcoBoost Hybrid (mHEV) 155PS	Petrol	Manual	125	£245	T/A	£O	£65.16
		1.0L Ford EcoBoost Hybrid (mHEV) 125PS	Petrol	Manual	122	£345	T/A	£O	£65.82
ST-Line	5 door	1.0L Ford EcoBoost 125PS*	Petrol	Automatic	139	£945	T/A	£81	£69.25
		1.0L Ford EcoBoost Hybrid (mHEV) 155PS	Petrol	Manual	126	£395	T/A	£O	£66.15
		1.0L Ford EcoBoost Hybrid (mHEV) 125PS	Petrol	Manual	122	£495	T/A	£O	£66.82
ST-Line X	5 door	1.0L Ford EcoBoost 125PS*	Petrol	Automatic	139	£1,095	T/A	£139	£69.85
		1.0L Ford EcoBoost Hybrid (mHEV) 155PS	Petrol	Manual	126	£545	T/A	£O	£67.15
ST-Line		1.0L Ford EcoBoost Hybrid (mHEV) 125PS	Petrol	Manual	123	£645	T/A	£O	£67.81
Vignale	5 door	1.0L Ford EcoBoost 125PS*	Petrol	Automatic	140	£1,245	T/A	£122	T/A
vigilale		1.0L Ford EcoBoost Hybrid (mHEV) 155PS	Petrol	Manual	127	£695	T/A	£O	£68.14

<sup>\*</sup> From previous Model Year, from limited Dealer Stock only



# Focus Available from £95 Advance Payment

2021.75 Model Year



Weekly Payment £65.49 £67.48
<b>Payment</b> £65.49
£67.48
£64.17
£69.13
£66.15
£68.14
£64.83
£69.25
£68.47
£65.82
£68.47
T/A
T/A
£69.13
£66.49
£69.13
T/A
T/A
£69.25
£66.82
£69.25
T/A
T/A
£69.85
£67.48
£69.85
T/A
T/A

Note: Limited dealer stock of prior Model Year 1.0 EcoBoost Hybrid 125PS and 155PS available. Please contact your local dealer for more information

## Focus Available from £95 Advance Payment

2021.75 Model Year



					CO2				
					Emissions	DLA, PIP &	AFIP	WPMS	
Series	Bodystyle	Engine	Fuel	Transmission	(g/km) for latest MY shown	Advance Payment	Weekly Payment	Advance Payment	Weekly Payment
		1.0L Ford EcoBoost 125PS	Petrol	Automatic	138	£795	T/A	£O	£68.80
		1.5L Ford EcoBlue 120PS	Diesel	Manual	111	£395	T/A	£O	£66.15
	5 door	1.5L Ford EcoBlue 120PS	Diesel	Automatic	121	£795	T/A	£O	£68.80
		2.0L Ford EcoBlue 150PS	Diesel	Manual	122	£1,395	T/A	£272	T/A
Titanium		2.0L Ford EcoBlue 150PS	Diesel	Automatic	126	£1,695	T/A	£572	T/A
Eidition		1.0L Ford EcoBoost 125PS	Petrol	Automatic	140	£895	T/A	£O	£69.25
		1.5L Ford EcoBlue 120PS	Diesel	Manual	112	£495	T/A	£O	£66.82
	Estate	1.5L Ford EcoBlue 120PS	Diesel	Automatic	123	£895	T/A	£O	£69.25
		2.0L Ford EcoBlue 150PS	Diesel	Manual	122	£1,495	T/A	£372	T/A
		2.0L Ford EcoBlue 150PS	Diesel	Automatic	127	£1,795	T/A	£672	T/A
		1.0L Ford EcoBoost 125PS	Petrol	Automatic	139	£895	T/A	£O	£69.25
		1.5L Ford EcoBlue 120PS	Diesel	Manual	112	£495	T/A	£O	£66.82
	5 door	1.5L Ford EcoBlue 120PS	Diesel	Automatic	122	£895	T/A	£O	£69.25
		2.0L Ford EcoBlue 150PS	Diesel	Manual	122	£1,495	T/A	£372	T/A
Titanium X		2.0L Ford EcoBlue 150PS	Diesel	Automatic	127	£1,895	T/A	£772	T/A
Edition		1.0L Ford EcoBoost 125PS	Petrol	Automatic	141	£995	T/A	£O	£69.85
		1.5L Ford EcoBlue 120PS	Diesel	Manual	113	£595	T/A	£O	£67.48
	Estate	1.5L Ford EcoBlue 120PS	Diesel	Automatic	124	£995	T/A	£O	£69.85
		2.0L Ford EcoBlue 150PS	Diesel	Manual	123	£1,595	T/A	£472	T/A
		2.0L Ford EcoBlue 150PS	Diesel	Automatic	128	£1,995	T/A	£872	T/A

Note: Limited dealer stock of prior Model Year 1.0 EcoBoost Hybrid 125PS and 155PS available. Please contact your local dealer for more information

## Focus Available from £95 Advance Payment

2021.75 Model Year



					CO2					
					Emissions	DLA, PIP &	AFIP	WPMS		
Series	Bodystyle	Engine	Fuel	Transmission	(g/km) for latest MY shown	Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	
		1.0L Ford EcoBoost 125PS	Petrol	Automatic	141	£745	T/A	£O	£68.47	
	5 door	1.5L Ford EcoBlue 120PS	Diesel	Manual	114	£345	T/A	£O	£65.82	
Active		1.5L Ford EcoBlue 120PS	Diesel	Automatic	124	£745	T/A	£O	£68.47	
Edition		1.0L Ford EcoBoost 125PS	Petrol	Automatic	143	£845	T/A	£O	£69.13	
	Estate	1.5L Ford EcoBlue 120PS	Diesel	Manual	115	£445	T/A	£O	£66.49	
		1.5L Ford EcoBlue 120PS	Diesel	Automatic	126	£845	T/A	£O	£69.13	
		1.0L Ford EcoBoost 125PS	Petrol	Automatic	142	£945	T/A	£81	£69.25	
		1.5L Ford EcoBlue 120PS	Diesel	Manual	115	£545	T/A	£O	£67.15	
	5 door	1.5L Ford EcoBlue 120PS	Diesel	Automatic	125	£945	T/A	£81	£69.25	
		2.0L Ford EcoBlue 150PS	Diesel	Manual	126	£1,545	T/A	£422	T/A	
Active X		2.0L Ford EcoBlue 150PS	Diesel	Automatic	130	£1,945	T/A	£822	T/A	
Edition		1.0L Ford EcoBoost 125PS	Petrol	Automatic	145	£1,045	T/A	£89	£69.85	
		1.5L Ford EcoBlue 120PS	Diesel	Manual	117	£645	T/A	£O	£67.81	
	Estate	1.5L Ford EcoBlue 120PS	Diesel	Automatic	128	£1,045	T/A	£89	£69.85	
		2.0L Ford EcoBlue 150PS	Diesel	Manual	127	£1,645	T/A	£522	T/A	
		2.0L Ford EcoBlue 150PS	Diesel	Automatic	132	£2,045	T/A	£922	T/A	

Note: Limited dealer stock of prior Model Year 1.0 EcoBoost Hybrid 125PS and 155PS available. Please contact your local dealer for more information

### All-New Kuga

# Available from £1045 Advance Payment

2021.5MY Model Year



				CO2 Emissions	DLA, PIP &	4 AFIP	WPMS		
Series	Bodystyle	Engine	Fuel	Transmission	(g/km) for latest MY shown	Advance Payment	Weekly Payment	Advance Payment	Weekly Payment
		1.5 EcoBoost 150PS	Petrol	Manual	151	£1,095	T/A	£139	£69.85
Zetec	5 door	1.5 EcoBlue 120PS	Diesel	Manual	124	£1,045	T/A	£89	£69.85
		1.5 EcoBlue 120PS	Diesel	Automatic	138	£1,495	T/A	£372	T/A
		1.5 EcoBoost 150PS	Petrol	Manual	155	£1,195	T/A	£72	T/A
Titanium	5 door	1.5 EcoBlue 120PS	Diesel	Manual	128	£1,145	T/A	£O	T/A
Edition	J 4001	1.5 EcoBlue 120PS	Diesel	Automatic	141	£1,595	T/A	£472	T/A
		2.0 EcoBlue 190PS AWD	Diesel	Automatic	154	£1,845	T/A	£722	T/A
		1.5 EcoBoost 150PS	Petrol	Manual	155	£1,495	T/A	£372	T/A
		1.5 EcoBlue 120PS	Diesel	Manual	127	£1,445	T/A	£322	T/A
ST-Line	5 door	1.5 EcoBlue 120PS	Diesel	Automatic	145	£1,845	T/A	£722	T/A
Edition	5 door	2.0 EcoBlue 190PS AWD	Diesel	Automatic	154	£2,145	T/A	£1,022	T/A
		2.5 Duratec 225PS PHEV	Petrol/PlugIn Elec Hybrid	Automatic	32	£3,245	T/A	£2,122	T/A
		1.5 EcoBoost 150PS	Petrol	Manual	156	£1,795	T/A	£672	T/A
		1.5 EcoBlue 120PS	Diesel	Manual	129	£1,745	T/A	£622	T/A
ST-Line X	5 door	1.5 EcoBlue 120PS	Diesel	Automatic	144	£2,195	T/A	£1,072	T/A
Edition	J 4001	2.0 EcoBlue 190PS AWD	Diesel	Automatic	156	£2,445	T/A	£1,322	T/A
		2.5 Duratec 225PS PHEV	Petrol/PlugIn Elec Hybrid	Automatic	32	£3,745	T/A	£2,622	T/A
		1.5 EcoBoost 150PS	Petrol	Manual	155	£2,245	T/A	£1,122	T/A
Vignale	5 door	2.5 Duratec 225PS PHEV	Petrol/PlugIn Elec Hybrid	Automatic	32	£4,345	T/A	£3,222	T/A

Please note that the Advance Payment details listed above do not include the cost of Wall Box.

Note: Limited dealer stock of prior Model Year FHEV and mHEV engines available. Please contact your local dealer for more information

# Mondeo Available from £2895 Advance Payment

2021.75MY Model Year



					CO2 Emissions	DLA, PIP & AFIP WPMS			
Series	Bodystyle	Engine	Fuel	Transmission	(g/km) for latest MY shown	Advance Payment	Weekly Payment	Advance Payment	Weekly Payment
Titanium	4 door	2.0L Hybrid 187PS	Petrol/Electric Hybrid	Automatic	131	£2,895	T/A	£1,772	T/A
Edition	Estate	2.0L Hybrid 187PS	Petrol/Electric Hybrid	Automatic	133	£2,995	T/A	£1,872	T/A
ST-Line	4 door	2.0L Hybrid 187PS	Petrol/Electric Hybrid	Automatic	131	£3,795	T/A	£2,672	T/A
Edition	Estate	2.0L Hybrid 187PS	Petrol/Electric Hybrid	Automatic	134	£3,895	T/A	£2,772	T/A

### S-MAX

# Available from £2645 Advance Payment

2021.5 Model Year



					Emissions (g/km)	DLA, PIP & AFIP		WPMS	
Series	Bodystyle	Engine	Fuel	Transmission	Shown	Advance Payment	Weekly Payment	Advance Payment	Weekly Payment
		2.0 EcoBlue 150PS	Diesel	Manual	159	£2,645	T/A	£1,522	T/A
Titanium	5 door	2.0 Ford EcoBlue 150PS (Lux Pack)	Diesel	Manual	159	£2,995	T/A	£1,872	T/A
	5 0001	2.0 EcoBlue 150PS FWD	Diesel	Automatic	169	£2,845	T/A	£1,722	T/A
		2.0 Ford EcoBlue 150PS FWD (Lux Pack)	Diesel	Automatic	169	£3.545	T/A	£2.422	T/A

# Galaxy Available from £2345 Advance Payment

2021.5 Model Year



			CO2 Emissions (g/km) DLA, PIP & AFIP					WPMS	
dystyle	Engine	Fuel	Transmission	for latest MY shown	Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	
door	2.0 EcoBlue 150PS	Diesel	Manual	161	l '	T/A	£1,222	T/A T/A	
_		2 O EcoBlue 150PS	2.0 EcoBlue 150PS Diesel	2.0 EcoBlue 150PS Diesel Manual	lystyle Engine Fuel Transmission for latest MY shown  2.0 EcoBlue 150PS Diesel Manual 161	lystyle Engine Fuel Transmission for latest MY shown Advance Payment  2.0 EcoBlue 150PS Diesel Manual 161 £2,345	lystyle Engine Fuel Transmission for latest MY shown Advance Payment Payment  2.0 EcoBlue 150PS Diesel Manual 161 £2,345 T/A	lystyle Engine Fuel Transmission for latest MY shown Advance Payment Payment Payment  2.0 EcoBlue 150PS Diesel Manual 161 £2,345 T/A £1,222	

# Tourneo Available from £395 Advance Payment

2021.25 Model Year



					CO2 Emissions (g/km)	DLA, PIP & AFIP		WPMS	
Series	ies Bodystyle Engine		Fuel	Transmission	for latest MY shown	Advance Payment	Weekly Payment	Advance Payment	Weekly Payment
Zetec	Tourneo	1.5L EcoBlue 120PS	Diesel	Manual	144	£395	T/A	£O	£66.15
		1.5L EcoBlue 120PS	Diesel	Automatic	153	£995	T/A	£O	£69.85
Zetec	Grand	1.5L EcoBlue 120PS	Diesel	Manual	150	£1,095	T/A	£139	£69.85
	Tourneo	1.5L EcoBlue 120PS	Diesel	Automatic	160	£1,695	T/A	£572	T/A
<b>Zetec</b> Delete Third	Grand	1.5L EcoBlue 120PS	Diesel	Manual	150	£1,095	T/A	£139	£69.85
Row Seats	Tourneo	1.5L EcoBlue 120PS	Diesel	Automatic	160	£1,695	T/A	£572	T/A
	Tourneo	1.5L EcoBlue 120PS	Diesel	Manual	145	£795	T/A	£O	£68.80
Titanium		1.5L EcoBlue 120PS	Diesel	Automatic	154	£1,095	T/A	£139	£69.85
	Grand	1.5L EcoBlue 120PS	Diesel	Manual	151	£1,345	T/A	£222	T/A
	Tourneo	1.5L EcoBlue 120PS	Diesel	Automatic	161	£1,945	T/A	£822	T/A
<b>Titanium</b> Delete Third	Grand	1.5L EcoBlue 120PS	Diesel	Manual	151	£1,345	T/A	£222	T/A
Row Seats	Tourneo	1.5L EcoBlue 120PS	Diesel	Automatic	161	£1,945	T/A	£822	T/A
Active	Tourneo	1.5L EcoBlue 120PS	Diesel	Manual	146	£1,195	T/A	£72	T/A
		1.5L EcoBlue 120PS	Diesel	Automatic	156	£1,495	T/A	£372	T/A
	Grand	1.5L EcoBlue 120PS	Diesel	Manual	152	£1,695	T/A	£572	T/A
	Tourneo	1.5L EcoBlue 120PS	Diesel	Automatic	162	£2,095	T/A	£972	T/A
<b>Active</b> Delete Third	Grand	1.5L EcoBlue 120PS	Diesel	Manual	152	£1,695	T/A	£572	T/A
Row Seats	Tourneo	1.5L EcoBlue 120PS	Diesel	Automatic	162	£2,095	T/A	£972	T/A

Tourneo Available from £3845 Advance Payment

2021.25 Model Year



					CO2 Emissioı (g/km)	DLA, PIP & AFIP		WPMS	
Series	Bodystyle	Engine	Fuel	Transmission	for latest MY shown	Advance Payment	Weekly Payment	Advance Payment	Weekly Payment
Zetec	Ll	2.0L Ford EcoBlue 130PS, FWD	Diesel	Automatic	213	£3,845	T/A	£2,722	T/A
	L2	2.0L Ford EcoBlue 130PS, FWD	Diesel	Automatic	214	£4,045	T/A	£2,922	T/A
Titanium	L1	2.0L Ford EcoBlue 130PS, FWD	Diesel	Automatic	220	£4,045	T/A	£2,922	T/A
	L2	2.0L Ford EcoBlue 130PS, FWD	Diesel	Automatic	221	£4,245	T/A	£3,122	T/A