## FORD MOTABILITY PRICE GUIDE

3 Year Contract Hire Prices

Effective 1st January - 31st March 2020





Premium Paint and Rear Parking Sensors will be included as Free Options, where not standard, on all new Ford cars contracted through the Motability Scheme by a Ford Authorised Dealer (if not already included as Standard). This offer excludes Exclusive body colours. Where Exclusive colours are available to order, they are at additional cost. For details and availability, refer to the retail price list or consult your Ford Dealer. No cash alternative is available.

Vehicle shown is a New Puma and is for illustration purposes only.



## Ford Motability Contract Hire Policy

#### Key

DLA, PIF	& AFIP	WF	MS
Advance	Weekly	Advance	Weekly
Payment	Payment	Payment	Payment
£O	T/A	£O	£58.95

#### Where:

**DLA/PIP and AFIP** - Recipients of the Disability Living Allowance - Higher Rate Mobility Supplement, Personal Independence Payments or Armed Forces Independence Payments WPMS - Recipients of the War Pensioners Mobility Supplement

Advance Payment - The amount payable at the start of the 3 year Contract Hire period.

T/A - Total Weekly Allowance

#### **FUEL CONSUMPTION**

Ø The fuel economy figures quoted throughout this price guide are achieved by following strict EU governed test procedures and are specifically designed to enable customers to compare vehicles from all manufacturers on a like-for-like basis. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load. The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures.

From 1 September 2017, certain new vehicles will be type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) according (EU) 2017/1151 as last amended, which is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions. From 1 September 2018 the WLTP will fully replace the New European Drive Cycle (NEDC), which is the current test procedure. During NEDC Phase-out, WLTP fuel consumption and CO2 emissions are being correlated back to NEDC. There will be some variance to the previous fuel economy and emissions as some elements of the tests have altered i.e., same car might have different fuel consumption and CO2 emissions.

#### **Notes and Conditions**

Applications must be received and accepted by Motability Operations Limited between 1st January and 31st March 2020.

All vehicles require the total allowance to be committed for the 3 year contract period and any subsequent increases in the allowance are forfeited.

Where a monetary value is shown any subsequent increases in the allowance will be paid by the DWP to the recipient.

Prices are true and accurate at the time of publishing. Prices change from time to time.

Ford Motor Company Ltd. reserve the right to change prices without prior notification.

Offers available on selected dealer stock only. Please contact a participating Ford dealer for more information.

## Fiesta 3-door hatchback Available from £NIL Advance Payment

2019.75 Model Year (Stock Only)

Model Engine	VT	N	Fuel	Transmission	Euro Stage	DLA, F	IP & AFIP	WPI	MS	
	Without DAP	With DAP				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emissions (g/km) Ø for latest MY shown
Trend (Stock units only)										
1.1L Ti-VCT 85PS Manual ST-Line (Stock units only)	688656	NA	Petrol	Manual	Stage 6.2	£O	T/A	£O	£63.10	114
1.0T EcoBoost 100PS	719156	719002	Petrol	Manual	Stage 6.2	£45	T/A	£O	£63.40	108
1.0T EcoBoost 125PS	719154	719000	Petrol	Manual	Stage 6.2	£145	T/A	£O	£64.06	108
1.0T EcoBoost 140PS	719153	718999	Petrol	Manual	Stage 6.2	£245	T/A	£0	£64.73	112
1.0T EcoBoost 100PS *	719155	N/A	Petrol	Automatic	Stage 6.2	£245	T/A	£0	£64.73	128
1.5 TDCi 85PS Manual	688644	688642	Diesel	Manual	Stage 6.3	£295	T/A	£0	£65.06	98
ST-Line X (Stock units only)										
1.0T EcoBoost 100PS	719064	719100	Petrol	Manual	Stage 6.2	£145	T/A	£O	£64.06	108
1.0T EcoBoost 125PS	719062	719105	Petrol	Manual	Stage 6.2	£245	T/A	£O	£64.73	108
1.0T EcoBoost 140PS	719061	719106	Petrol	Manual	Stage 6.2	£345	T/A	£O	£65.39	112
1.0T EcoBoost 100PS*	719063	N/A	Petrol	Automatic	Stage 6.2	£345	T/A	£O	£65.39	128
1.5 TDCi 85PS Manual	688640	688637	Diesel	Manual	Stage 6.3	£345	T/A	£0	£65.39	98

All New Fiesta is available with free of charge Driver Assistance Pack, which includes Active City Stop, where fitted, for applications received and accepted 1st January and 31st March 2020.

\*Driver Assistance Pack is not available on these vehicles

## Fiesta 5-door hatchback Available from £NIL Advance Payment

2019.75 Model Year (Stock Only)

Model	Engine	VT	'N	Fuel	Transmission	Euro Stage		DLA, P	IP & AFIP	WF	MS	
		Without DAP	With DAP				Advance Payment (Non DAP)	Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emission (g/km) Ø for latest MY show
rend (Sto	ck units only)											
	1.1L Ti-VCT 85PS Manual	688653	NA	Petrol	Manual	Stage 6.2	£O	£O	T/A	£O	£63.10	114
itanium (S	Stock units only)											
	1.0T EcoBoost 100PS	710254	710253	Petrol	Manual	Stage 6.2	£O	£O	T/A	£O	£63.10	106
	1.0T EcoBoost 125PS	719130	719057	Petrol	Manual	Stage 6.2	£45	£45	T/A	£O	£63.40	106
	1.0T EcoBoost 100PS	719131	719056	Petrol	Automatic	Stage 6.2	£45	£45	T/A	£O	£63.40	125
	1.5 TDCi 85PS Manual	688673	688651	Diesel	Manual	Stage 6.3	£245	£245	T/A	£O	£64.73	96
itanium X	(Stock units only)											
	1.0T EcoBoost 100PS	719083	719091	Petrol	Manual	Stage 6.2	£95	£95	T/A	£O	£63.73	106
	1.0T EcoBoost 125PS	719073	719097	Petrol	Manual	Stage 6.2	£145	£145	T/A	£O	£64.06	106
	1.0T EcoBoost 100PS	719082	719094	Petrol	Automatic	Stage 6.2	£145	£145	T/A	£O	£64.06	125
	1.5 TDCi 85PS Manual	688650	688649	Diesel	Manual	Stage 6.3	£345	£345	T/A	£O	£65.39	96
T-Line (S	tock units only)											
	1.0T EcoBoost 100PS	719151	718997	Petrol	Manual	Stage 6.2	£45	£45	T/A	£0	£63.40	108
	1.0T EcoBoost 125PS	719149	718995	Petrol	Manual	Stage 6.2	£145	£145	T/A	£O	£64.06	108
	1.0T EcoBoost 140PS	719148	718994	Petrol	Manual	Stage 6.2	£245	£245	T/A	£O	£64.73	112
	1.0T EcoBoost 100PS*	719150	N/A	Petrol	Automatic	Stage 6.2	£245	£245	T/A	£O	£64.73	128
	1.5 TDCi 85PS Manual	688643	688641	Diesel	Manual	Stage 6.3	£295	£295	T/A	£O	£65.06	98
T-Line X (	(Stock units only)											
	1.0T EcoBoost 100PS	719059	719109	Petrol	Manual	Stage 6.2	£145	£145	T/A	£O	£64.06	108
	1.0T EcoBoost 125PS	719055	719113	Petrol	Manual	Stage 6.2	£245	£245	T/A	£O	£64.73	108
	1.0T EcoBoost 140PS	719053	719114	Petrol	Manual	Stage 6.2	£345	£345	T/A	£O	£65.39	112
	1.0T EcoBoost 100PS*	719058	N/A	Petrol	Automatic	Stage 6.2	£345	£345	T/A	£O	£65.39	128
	1.5 TDCi 85PS Manual	688639	688637	Diesel	Manual	Stage 6.3	£345	£345	T/A	£0	£65.39	98
gnale (St	ock units only)											
	1.0T EcoBoost 125PS	719038	719177	Petrol	Manual	Stage 6.2	£495	£495	T/A	£0	£66.38	107
	1.0T EcoBoost 140PS	719037	719178	Petrol	Manual	Stage 6.2	£595	£595	T/A	£0	£67.04	112
	1.0T EcoBoost 100PS	719041	719176	Petrol	Automatic	Stage 6.2	£645	£645	T/A	£O	£67.37	127

All New Fiesta exc. Trend is available with free of charge Driver Assistance Pack, which includes Active City Stop, where fitted, for applications received and accepted 1st January and 31st March 2020.

\*Driver Assistance Pack is not available on these vehicles

## Fiesta 5-door hatchback Available from £45 Advance Payment

Titanium  1.0T EcoBoost 125PS 1.0T EcoBoost 100PS 1.5 TDCi 85PS Manual	Without DAF 719130 719131	719057	Petrol	Manual	Stage 6.2	Advance Payment (Non DAP)	Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emissions (g/km) Ø for latest MY shown
1.0T EcoBoost 125PS 1.0T EcoBoost 100PS 1.5 TDCi 85PS Manual			Petrol	Manual	Stage 6.2	C/E	5.45				
1.0T EcoBoost 100PS 1.5 TDCi 85PS Manual			Petrol	Manual	Stage 6.2	CAE	6.45				
1.5 TDCi 85PS Manual	710131	710056				543	£45	T/A	£0	£63.40	96
	712131	719056	Petrol	Automatic	Stage 6.2	£45	£45	T/A	£O	£63.40	125
Titanium V	688673	688651	Diesel	Manual	Stage 6.3	£245	£245	T/A	£0	£64.73	93
TILATIOTIA											
1.0T EcoBoost 125PS	719073	719097	Petrol	Manual	Stage 6.2	£145	£145	T/A	£O	£64.06	96
1.0T EcoBoost 100PS	719082	719094	Petrol	Automatic	Stage 6.2	£145	£145	T/A	£O	£64.06	129
1.5 TDCi 85PS Manual	688650	688649	Diesel	Manual	Stage 6.3	£345	£345	T/A	£O	£65.39	92

## Fiesta Active 5-door hatchback Available from £145 Advance Payment

2019.75 Model Year

Model Engine	VT	N	Fuel	Transmission	Euro Stage		DLA, F	PIP & AFIP	WP	MS	
	Without DAP	With DAP				Advance Payment (Non DAP)	Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emission (g/km) Ø for latest MY sho
Active (Stock units only)											
1.0T EcoBoost 100PS	714544	713929	Petrol	Manual	Stage 6.2	£145	£145	T/A	£O	£64.06	113
1.0T EcoBoost 100PS	714543	714518	Petrol	Automatic	Stage 6.2	£245	£245	T/A	£O	£64.73	138
1.0T EcoBoost 125PS	714542	714517	Petrol	Manual	Stage 6.2	£195	£195	T/A	£O	£64.39	113
1.5 TDCi 85PS	714541	714516	Diesel	Manual	Stage 6.2	£245	£245	T/A	£O	£64.73	103
Active B&O Play (Stock units only)											
1.0T EcoBoost 100PS	714535	714510	Petrol	Manual	Stage 6.2	£145	£145	T/A	£O	£64.06	113
1.0T EcoBoost 100PS	714534	714509	Petrol	Automatic	Stage 6.2	£245	£245	T/A	£O	£64.73	138
1.0T EcoBoost 125PS	714533	714508	Petrol	Manual	Stage 6.2	£195	£195	T/A	£O	£64.39	113
1.0T EcoBoost 140PS	714532	714507	Petrol	Manual	Stage 6.2	£345	£345	T/A	£O	£65.39	118
1.5 TDCi 85PS Manual	688648	688647	Diesel	Manual	Stage 6.2	£295	£295	T/A	£O	£65.06	103
Active X (Stock units only)											
1.0T EcoBoost 100PS	714525	714500	Petrol	Manual	Stage 6.2	£195	£195	T/A	£O	£64.39	113
1.0T EcoBoost 100PS	714524	714499	Petrol	Automatic	Stage 6.2	£295	£295	T/A	£O	£65.06	138
1.0T EcoBoost 125PS	714523	714498	Petrol	Manual	Stage 6.2	£245	£245	T/A	£O	£64.73	113
1.0T EcoBoost 140PS	714522	714497	Petrol	Manual	Stage 6.2	£495	£495	T/A	£O	£66.38	118
1.5 TDCi 85PS Manual	688646	688645	Diesel	Manual	Stage 6.2	£345	£345	T/A	£O	£65.39	103

All New Fiesta exc Trend is available with free of charge Driver Assistance Pack, which includes Active City Stop, where fitted, for applications received and accepted 1st January and 31st March 2020.

#### FIESTA FUEL CONSUMPTION 20.25MY

The test used to establish fuel consumption and CO2 figures has changed to deliver results that are more representative of real life driving. The Worldwide Harmonised Light Vehicle Test Procedure (WLTP) has replaced the old NEDC test. The Fuel Consumption figures shown are derived from the new WLTP test. However, until 6th April 2020, the published CO2 figures will be the NEDC equivalent and this will be used to calculate Vehicle Excise Duty.

The table below shows the fuel consumption (WLTP) figures for each available engine on the Ford Fiesta. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load.

The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures.

								Combined F	uel Consumption (	WLTP Figures with	Options)
Engine	Fuel Type	Available On	Euro Emissions	Transmission	Drive	Maximum Power PS (KW)	Torque Nm	Lowest Performing (MPG)øø	Highest Performing (MPG)øø	Lowest Performing (L/100km)øø	Highest Performing (L/100km)øø
1.0T EcoBoost 100PS	Petrol	Titanium, Titanium X	Stage 6.2	6 Speed Auto	FWD	100PS (73.5kW)	170	31	49.6	9.1	5.7
1.0T EcoBoost 125PS	Petrol	Titanium, Titanium X	Stage 6.2	6 Speed Manual	FWD	125PS (92kW)	170	44.8	64.2	6.3	4.4
1.5 TDCi 85PS	Diesel	Titanium, Titanium X	Stage 6.2	6 Speed Manual	FWD	85PS (63kW)	215	61.4	74.3	4.6	5 3.8

Notes

øFord test figures.

øf The declared Fuel/Energy Consumptions, CO2-Emissions and Electric range are determined according to the technical requirements and specifications of the European Regulations (EC) 715/2007 and (EU) 2017/1151 as last amended. Light Duty Vehicles type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) have Fuel/Energy Consumptions and CO2-Emission information for both New European Drive Cycle (NEDC) and WLTP. WLTP is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions and will fully replace the NEDC latest by end of the year 2020. The applied standard test procedure enables comparison between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors play a role in determining a car's fuel/energy consumption, CO2 emissions and electric range. CO2 is the main greenhouse gas responsible for global warming. A guide on fuel economy and CO2 emissions which contain data for all new passenger car models is available at any point of sale free of charge or can be downloaded under http://carfueldata.dft.gov.uk.

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## FIESTA FUEL CONSUMPTION 19.75MY

The test used to establish fuel consumption and CO2 figures has changed to deliver results that are more representative of real life driving. The Worldwide Harmonised Light Vehicle Test Procedure (WLTP) has replaced the old NEDC test. The Fuel Consumption figures shown are derived from the new WLTP test. However, until 6th April 2020, the published CO2 figures will be the NEDC equivalent and this will be used to calculate Vehicle Excise Duty.

The table below shows the fuel consumption (WLTP) figures for each available engine on the Ford Fiesta. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load.

The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures.

								Combined F	uel Consumption (	WLTP Figures with	Options)
Engine	Fuel Type	Available On	Euro Emissions	Transmission	Drive	Maximum Power PS (KW)	Torque Nm	Lowest Performing (MPG)øø	Highest Performing (MPG)øø	Lowest Performing (L/100km)øø	Highest Performing (L/100km)øø
1.0T EcoBoost 85PS	Petrol	Active 1	Stage 6.2	6 Speed Manual	FWD	85PS (63kW)	170	46.3	46.3	6.1	6.1
1.0T EcoBoost 100PS	Petrol	Titanium, Titanium X, , Active 1, Active B&O, Active X ST-Line, ST- Line X	Stage 6.2	6 Speed Manual	FWD	100PS (73.5kW)	170	46.3	50.4	6.1	5.6
1.0T EcoBoost 100PS	Petrol	Titanium, Titanium X, Active 1, Active B&O, Active X, ST-Line, ST- Line X, Vignale	Stage 6.2	6 Speed Auto	FWD	100PS (73.5kW)	170	40.4	42.8	7	6.6
1.0T EcoBoost 125PS	Petrol	Titanium, Titanium X, Active 1, Active B&O, Active X, ST-Line, ST- Line X, Vignale	Stage 6.2	6 Speed Manual	FWD	125PS (92kW)	170	46.3	49.6	6.1	5.7
1.0T EcoBoost 140PS	Petrol	Active 1, Active B&O, Active X, ST-Line, ST-Line X, Vignale	Stage 6.2	6 Speed Manual	FWD	140PS (103kW)	180	46.3	48.7	6.1	5.8
1.1L Ti-VCT 85PS	Petrol	Trend	Stage 6.2	5 Speed Manual	FWD	86PS(63kW)	108	44.8	48.7	6.3	5.8
1.5 TDCi 85PS	Diesel	Titanium, Titanium X, Active 1, Active B&O, Active X, ST-Line, ST- Line X, Vignale	Stage 6.2	6 Speed Manual	FWD	85PS (63kW)	215	55.4	60.1	5.1	5 4.7

#### Notes

øFord test figures.

øf The declared Fuel/Energy Consumptions, CO2-Emissions and Electric range are determined according to the technical requirements and specifications of the European Regulations (EC) 715/2007 and (EU) 2017/1151 as last amended. Light Duty Vehicles type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) have Fuel/Energy Consumptions and CO2-Emission information for both New European Drive Cycle (NEDC) and WLTP. WLTP is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions and will fully replace the NEDC latest by end of the year 2020. The applied standard test procedure enables comparison between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors play a role in determining a car's fuel/energy consumption, CO2 emissions and electric range. CO2 is the main greenhouse gas responsible for global warming. A guide on fuel economy and CO2 emissions which contain data for all new passenger car models is available at any point of sale free of charge or can be downloaded under http://carfueldata.dft.gov.uk.

# EcoSport Available from £NIL Advance Payment

Model	Engine	VTN	Fuel	Transmission	Euro Stage	DLA, P	IP & AFIP	WP	MS		
						Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emission (g/km) Ø flatest MY sho	for
Zetec											
	1.0T EcoBoost 100PS	716313	Petrol	Manual	Stage 6.2	£O	T/A	£O	£63.10	116	
	1.5L EcoBlue 100PS	707936	Diesel	Manual	Stage 6.2	£495	T/A	£O	£66.38	104	
Titanium											
	1.0T EcoBoost 125PS	716303	Petrol	Manual	Stage 6.2	£45	T/A	£O	£63.40	114	
	1.5L EcoBlue 100PS	707935	Diesel	Manual	Stage 6.2	£445	T/A	£O	£66.05	104	
ST-Line											
	1.0T EcoBoost 125PS	716297	Petrol	Manual	Stage 6.2	£45	T/A	£O	£63.40	114	
	1.0T EcoBoost 140PS	716295	Petrol	Manual	Stage 6.2	£195	T/A	£O	£64.39	113	
	1.5 EcoBlue 100PS (Stock units only)	707934	Diesel	Manual	Stage 6.2	£295	T/A	£O	£65.06	110	

#### **ECOSPORT FUEL CONSUMPTION**

The test used to establish fuel consumption and CO2 figures shown are derived from the new WLTP test. However, until 6th April 2020, the published CO2 figures will be the NEDC equivalent and this will be used to calculate Vehicle Excise Duty.

The table below shows the fuel consumption (WLTP) figures for each available engine on the Ford EcoSport. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load. The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures.

#### Combined Fuel Consumption (WLTP Figures with Options)

Engine	Available On	Euro Emissions	Transmission	Drive	Maximum Power PS (KW)	Torque Nm	Lowest Performing (MPG)øø	Highest Performing (MPG)øø	Lowest Performing (L/100km)øø	Highest Performing (L/100km)øø
1.0L Ford EcoBoost 100PS	Zetec	Stage 6.2	6 Speed Manual	FWD	100PS (73kW)	170	47.9	47.9	5.9	5.9
1.0L Ford EcoBoost 125PS	Titanium, ST-Line	Stage 6.2	6 Speed Manual	FWD	125PS (92kW)	170 (200)	47.1	47.1	6	6 6
1.0L Ford EcoBoost 140PS	ST-Line	Stage 6.2	6 Speed Manual	FWD	140PS(103kW)	180(200)	47.1	47.1	6	6
1.5L Ford EcoBlue 100PS Notes	Zetec, Titanium, ST-Line	Stage 6.2 + DPF	6 Speed Manual	FWD	100PS (73kW)	215	56.5	57.6	5	4.9

#### øFord test figures.

ø The declared Fuel/Energy Consumptions, CO2-Emissions and Electric range are determined according to the technical requirements and specifications of the European Regulations (EC) 715/2007 and (EU) 2017/1151 as last amended. Light Duty Vehicles type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) have Fuel/Energy Consumptions and CO2-Emission information for both New European Drive Cycle (NEDC) and WLTP. WLTP is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions and will fully replace the NEDC latest by end of the year 2020. The applied standard test procedure enables comparison between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors play a role in determining a car's fuel/energy consumption, CO2 emissions and electric range. CO2 is the main greenhouse gas responsible for global warming. A guide on fuel economy and CO2 emissions which contain data for all new passenger car models is available at any point of sale free of charge or can be downloaded under http://carfueldata.dft.gov.uk.

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# New Puma First Editions available from £545 Advance Payment

Model	Engine	VTN	Fuel	Transmission	Euro Stage	DLA, F	PIP & AFIP	WP	MS	
						Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emissions (g/km) Ø for latest MY shown
Titanium										
	First Edition 1.0L Ford EcoBoost Hybrid (mHEV) 125PS	687011	Petrol	Manual		£545	T/A	£0	£66.71	96
ST-Line - N	ot available to order yet									
	1.0L Ford EcoBoost Hybrid (mHEV) 125PS, Petrol, Manual	687037	Petrol	Manual		£395	T/A	£O	£65.72	96
	1.0L Ford EcoBoost Hybrid (mHEV) 155PS, Petrol, Manual	687036	Petrol	Manual		£545	T/A	£0	£66.71	99
ST-Line X										
	1.0L Ford EcoBoost Hybrid (mHEV) 125PS, Petrol, Manual	687035	Petrol	Manual		£545	T/A	£0	£66.71	99
	First Edition 1.0L Ford EcoBoost Hybrid (mHEV) 125PS	687010	Petrol	Manual		£845	T/A	£51	£68.35	99
	1.0L Ford EcoBoost Hybrid (mHEV) 155PS, Petrol, Manual	687034	Petrol	Manual		£695	T/A	£O	£67.70	101
	First Edition 1.0L Ford EcoBoost Hybrid (mHEV) 155PS	687009	Petrol	Manual		£995	T/A	£201	£68.35	101
	First Edition Plus 1.0L Ford EcoBoost Hybrid (mHEV) 155PS	687008	Petrol	Manual		£1,395	T/A	£281	T/A	101

#### **NEW PUMA FUEL CONSUMPTION**

The test used to establish fuel consumption and CO2 figures has changed to deliver results that are more representative of real life driving. The Worldwide Harmonised Light Vehicle Test Procedure (WLTP) has replaced the old NEDC test. The Fuel Consumption figures shown are derived from the new WLTP test. However, until 6th April 2020, the published CO2 figures will be the NEDC equivalent and this will be used to calculate Vehicle Excise Duty.

The table below shows the fuel consumption (WLTP) figures for each available engine on the Ford Puma. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load. The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures.

							Fuel Co	onsumption (WLTF	Figures with Options	)
Engine	Available On	Euro Emissions	Transmission	Drive	Maximum Power PS (KW)	Torque Nm	Lowest Performing MPG	Highest Performing (MPG)øø	Lowest Performing (L/100km)øø	Highest Performing (L/100km)øø
1.0L Ford EcoBoost Hybrid (mHEV) 125PS 1.0L Ford EcoBoost Hybrid (mHEV) 155PS	Titanium, ST-Line, ST-Line X Titanium, ST-Line, ST-Line X	Stage 6.2 Stage 6.2	6 Speed Manual 6 Speed Manual	FWD FWD	125PS (91kW) 155PS (114kW)	210 240	51.4 50.4	52.3 51.4	5.5 5.6	5.4 5.5

Notes

øFord test figures.

øØ The declared Fuel/Energy Consumptions, CO2-Emissions and Electric range are determined according to the technical requirements and specifications of the European Regulations (EC) 715/2007 and (EU) 2017/1151 as last amended. Light Duty Vehicles type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) have Fuel/Energy Consumptions and CO2-Emission information for both New European Drive Cycle (NEDC) and WLTP. WLTP is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions and will fully replace the NEDC latest by end of the year 2020. The applied standard test procedure enables comparison between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors play a role in determining a car's fuel/energy consumption, CO2 emissions and electric range. CO2 is the main greenhouse gas responsible for global warming. A guide on fuel economy and CO2 emissions which contain data for all new passenger car models is available at any point of sale free of charge or can be downloaded under http://carfueldata.dft.gov.uk.

Page 12 Fuel Consumption Data Effective from: 1st January 2020 Q1 Ford Motability Price List effective from 1st January 2020

## Focus Hatchback Available from £45 Advance Payment

Model	Engine	VTN	Fuel	Transmission	Euro Stage	DLA, F	PIP & AFIP	v	/PMS	CO Emirate
						Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emission: (g/km) Ø for latest MY shov
Zetec										
	1.0L EcoBoost 100PS	714064	Petrol	Manual	Stage 6.2	£195	T/A	£O	£64.39	98
	1.0T EcoBoost 125PS	714063	Petrol	Manual	Stage 6.2	£295	T/A	£O	£65.06	97
	1.0T EcoBoost 125PS	712885	Petrol	Automatic	Stage 6.2	£345	T/A	£O	£65.39	116
	1.5L EcoBlue 120PS	714061	Diesel	Manual	Stage 6.2	£45	T/A	£0	£63.40	92
	1.5L EcoBlue 120PS	714060	Diesel	Automatic	Stage 6.2	£295	T/A	£O	£65.06	101
T-Line										
	1.0L EcoBoost 125PS	714054	Petrol	Manual	Stage 6.2	£345	T/A	£O	£65.39	97
	1.0L EcoBoost 125PS	712896	Petrol	Automatic	Stage 6.2	£445	T/A	£O	£66.05	116
	1.5L EcoBoost 150PS	712872	Petrol	Manual	Stage 6.2	£595	T/A	£O	£67.04	112
	1.5L EcoBoost 150PS	712911	Petrol	Automatic	Stage 6.2	£645	T/A	£O	£67.37	120
	1.5L EcoBlue 120PS	714053	Diesel	Manual	Stage 6.2	£245	T/A	£O	£64.73	92
	1.5L EcoBlue 120PS	713911	Diesel	Automatic	Stage 6.2	£395	T/A	£O	£65.72	101
	2.0L EcoBlue 150PS	712908	Diesel	Manual	Stage 6.2	£1,495	T/A	£381	T/A	108
	2.0L EcoBlue 150PS	712899	Diesel	Automatic	Stage 6.2	£1,695	T/A	£581	T/A	110
T-Line X										
	1.0L EcoBoost 125PS	714038	Petrol	Manual	Stage 6.2	£695	T/A	£O	£67.70	99
	1.0L EcoBoost 125PS	712894	Petrol	Automatic	Stage 6.2	£895	T/A	£101	£68.35	118
	1.0L EcoBoost 150PS (Stock Only Units)	712865	Petrol	Automatic	Stage 6.2	£945	T/A	£151	£68.35	138
	1.5L EcoBoost 182PS	712863	Petrol	Manual	Stage 6.2	£1,045	T/A	£251	£68.35	120
	1.5L EcoBoost 182PS	710561	Petrol	Automatic	Stage 6.2	£1,295	T/A	£181	T/A	127
	1.5L EcoBlue 120PS	714037	Diesel	Manual	Stage 6.2	£645	T/A	£O	£67.37	94
	1.5L EcoBlue 120PS	714036	Diesel	Automatic	Stage 6.2	£545	T/A	£O	£66.71	103
	2.0L EcoBlue 150PS	712927	Diesel	Manual	Stage 6.2	£1,695	T/A	£581	T/A	111
	2.0L EcoBlue 150PS	712903	Diesel	Automatic	Stage 6.2	£1,945	T/A	£831	T/A	113
itanium										
	1.0L EcoBoost 125PS	714035	Petrol	Manual	Stage 6.2	£345	T/A	£O	£65.39	97
	1.0L EcoBoost 125PS	712876	Petrol	Automatic	Stage 6.2	£445	T/A	£O	£66.05	116
	1.5L EcoBoost 150PS	712849	Petrol	Manual	Stage 6.2	£595	T/A	£0	£67.04	112
	1.5L EcoBoost 150PS	712848	Petrol	Automatic	Stage 6.2	£645	T/A	£0	£67.37	120
	1.5L EcoBlue 120PS	714034	Diesel	Manual	Stage 6.2	£245	T/A	£O	£64.73	92
	1.5L EcoBlue 120PS	714033	Diesel	Automatic	Stage 6.2	£345	T/A	£O	£65.39	101
itanium X										
	1.0L EcoBoost 125PS	714032	Petrol	Manual	Stage 6.2	£445	T/A	£O	£66.05	97
	1.0L EcoBoost 125PS	712879	Petrol	Automatic	Stage 6.2	£595	T/A	£O	£67.04	116
	1.5L EcoBoost 150PS	712860	Petrol	Manual	Stage 6.2	£745	T/A	£42	£67.75	112
	1.5L EcoBoost 150PS	712859	Petrol	Automatic	Stage 6.2	£745	T/A	£42	£67.75	120
	1.5L EcoBlue 120PS	714031	Diesel	Manual	Stage 6.2	£345	T/A	£O	£65.39	92
	1.5L EcoBlue 120PS	714030	Diesel	Automatic	Stage 6.2	£495	T/A	£O	£66.38	101
	2.0L EcoBlue 150PS	712930	Diesel	Manual	Stage 6.2	£1,495	T/A	£381	T/A	108

## Focus Estate Available from £245 Advance Payment

Model	Engine	VTN	Fuel	Transmission	Euro Stage	DLA, PIF	& AFIP	WF	MS	
						Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emission (g/km) Ø fo latest MY show
etec										
	1.0L EcoBoost 100PS	712942	Petrol	Manual	Stage 6.2	£445	T/A	£O	£66.05	102
	1.0T EcoBoost 125PS	712943	Petrol	Manual	Stage 6.2	£495	T/A	£O	£66.38	101
	1.0T EcoBoost 125PS	712916	Petrol	Automatic	Stage 6.2	£545	T/A	£O	£66.71	117
	1.5L EcoBlue 120PS	712944	Diesel	Manual	Stage 6.2	£245	T/A	£O	£64.73	93
	1.5L EcoBlue 120PS	712945	Diesel	Automatic	Stage 6.2	£495	T/A	£O	£66.38	104
T-Line										
	1.0L EcoBoost 125PS	712951	Petrol	Manual	Stage 6.2	£545	T/A	£O	£66.71	101
	1.0L EcoBoost 125PS	712922	Petrol	Automatic	Stage 6.2	£645	T/A	£O	£67.37	117
	1.5L EcoBoost 150PS	712868	Petrol	Manual	Stage 6.2	£795	T/A	£1	£68.35	115
	1.5L EcoBoost 150PS	712870	Petrol	Automatic	Stage 6.2	£845	T/A	£51	£68.35	120
	1.5L EcoBlue 120PS	712952	Diesel	Manual	Stage 6.2	£445	T/A	£O	£66.05	93
	1.5L EcoBlue 120PS	712953	Diesel	Automatic	Stage 6.2	£595	T/A	£O	£67.04	104
	2.0L EcoBlue 150PS	712925	Diesel	Manual	Stage 6.2	£1,695	T/A	£581	T/A	111
	2.0L EcoBlue 150PS	712901	Diesel	Automatic	Stage 6.2	£1,895	T/A	£781	T/A	111
-Line X										
	1.0L EcoBoost 125PS	712964	Petrol	Manual	Stage 6.2	£895	T/A	£101	£68.35	105
	1.0L EcoBoost 125PS	712920	Petrol	Automatic	Stage 6.2	£1,095	T/A	£301	£68.35	119
	1.5L EcoBoost 182PS	712877	Petrol	Manual	Stage 6.2	£1,245	T/A	£131	T/A	122
	1.5L EcoBoost 182PS	710560	Petrol	Automatic	Stage 6.2	£1,495	T/A	£381	T/A	127
	1.5L EcoBlue 120PS	712685	Diesel	Manual	Stage 6.2	£845	T/A	£51	£68.35	95
	1.5L EcoBlue 120PS	712966	Diesel	Automatic	Stage 6.2	£745	T/A	£42	£67.75	107
	2.0L EcoBlue 150PS	712928	Diesel	Manual	Stage 6.2	£1,895	T/A	£781	T/A	114
	2.0L EcoBlue 150PS	712904	Diesel	Automatic	Stage 6.2	£2,145	T/A	£1,031	T/A	114
tanlum										
	1.0L EcoBoost 125PS	711080	Petrol	Manual	Stage 6.2	£545	T/A	£O	£66.71	101
	1.0L EcoBoost 125PS	712914	Petrol	Automatic	Stage 6.2	£645	T/A	£O	£67.37	117
	1.5L EcoBoost 150PS	712858	Petrol	Manual	Stage 6.2	£795	T/A	£1	£68.35	115
	1.5L EcoBoost 150PS	712513	Petrol	Automatic	Stage 6.2	£845	T/A	£51	£68.35	120
	1.5L EcoBlue 120PS	711079	Diesel	Manual	Stage 6.2	£445	T/A	£O	£66.05	93
	1.5L EcoBlue 120PS	710526	Diesel	Automatic	Stage 6.2	£545	T/A	£O	£66.71	104
tanlum X	(									
	1.0L EcoBoost 125PS	712917	Petrol	Manual	Stage 6.2	£645	T/A	£O	£67.37	101
	1.0L EcoBoost 125PS	712913	Petrol	Automatic	Stage 6.2	£795	T/A	£1	£68.35	117
	1.5L EcoBoost 150PS	712862	Petrol	Manual	Stage 6.2	£945	T/A	£151	£68.35	115
	1.5L EcoBoost 150PS	712861	Petrol	Automatic	Stage 6.2	£945	T/A	£151	£68.35	120
	1.5L EcoBlue 120PS	712912	Diesel	Automatic	Stage 6.2	£695	T/A	£O	£67.70	104
	2.0L EcoBlue 150PS	712931	Diesel	Manual	Stage 6.2	£1,695	T/A	£581	T/A	111
	2.0L EcoBlue 150PS	712905	Diesel	Automatic	Stage 6.2	£1.945	T/A	£831	T/A	111

# Focus Active 5 door Available from £195 Advance Payment

Model	Engine	VTN	Fuel	Transmission	Euro Stage	DLA, PIF	& AFIP	WF	PMS	
						Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> I (g/k latest
ctive										
	1.0L EcoBoost 125PS	710423	Petrol	Manual	Stage 6.2	£445	T/A	£0	£66.05	
	1.0L EcoBoost 125PS	710422	Petrol	Automatic	Stage 6.2	£545	T/A	£O	£66.71	
	1.5L EcoBoost 150PS	710421	Petrol	Manual	Stage 6.2	£695	T/A	£0	£67.70	
	1.5L EcoBoost 150PS	710420	Petrol	Automatic	Stage 6.2	£745	T/A	£42	£67.75	
	1.5L EcoBlue 120PS	710419	Diesel	Manual	Stage 6.2	£295	T/A	£0	£65.06	
	1.5L EcoBlue 120PS	710418	Diesel	Automatic	Stage 6.2	£195	T/A	£O	£64.39	
ctive X										
	1.0L EcoBoost 125PS	710411	Petrol	Manual	Stage 6.2	£695	T/A	£0	£67.70	
	1.0L EcoBoost 125PS	710412	Petrol	Automatic	Stage 6.2	£895	T/A	£101	£68.35	
	1.5L EcoBoost 150PS	710413	Petrol	Manual	Stage 6.2	£745	T/A	£42	£67.75	
	1.5L EcoBoost 150PS	710414	Petrol	Automatic	Stage 6.2	£945	T/A	£151	£68.35	
	1.5L EcoBlue 120PS	710415	Diesel	Manual	Stage 6.2	£645	T/A	£0	£67.37	
	1.5L EcoBlue 120PS	710416	Diesel	Automatic	Stage 6.2	£495	T/A	£0	£66.38	
	2.0L EcoBlue 150PS	710410	Diesel	Manual	Stage 6.2	£1,695	T/A	£581	T/A	
	2.0L EcoBlue 150PS	710409	Diesel	Automatic	Stage 6.2	£1,745	T/A	£631	T/A	

## Focus Active Estate Available from £395 Advance Payment

Model	Engine	VTN	Fuel	Transmission	Euro Stage	DLA, PIF	% AFIP	WP	PMS	
						Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CC (§
ctive										
	1.0L EcoBoost 125PS	710408	Petrol	Manual	Stage 6.2	£645	T/A	£0	£67.37	
	1.0L EcoBoost 125PS	710407	Petrol	Automatic	Stage 6.2	£745	T/A	£42	£67.75	
	1.5L EcoBoost 150PS	710406	Petrol	Manual	Stage 6.2	£895	T/A	£101	£68.35	
	1.5L EcoBoost 150PS	710405	Petrol	Automatic	Stage 6.2	£945	T/A	£151	£68.35	
	1.5L EcoBlue 120PS	710404	Diesel	Manual	Stage 6.2	£495	T/A	£O	£66.38	
	1.5L EcoBlue 120PS	710403	Diesel	Automatic	Stage 6.2	£395	T/A	£O	£65.72	
tive X										
	1.0L EcoBoost 125PS	710397	Petrol	Manual	Stage 6.2	£895	T/A	£101	£68.35	
	1.0L EcoBoost 125PS	710398	Petrol	Automatic	Stage 6.2	£1,095	T/A	£301	£68.35	
	1.5L EcoBoost 150PS	710399	Petrol	Manual	Stage 6.2	£945	T/A	£151	£68.35	
	1.5L EcoBoost 150PS	710400	Petrol	Automatic	Stage 6.2	£1,145	T/A	£31	T/A	
	1.5L EcoBlue 120PS	710401	Diesel	Manual	Stage 6.2	£845	T/A	£51	£68.35	
	1.5L EcoBlue 120PS	710402	Diesel	Automatic	Stage 6.2	£695	T/A	£O	£67.70	
	2.0L EcoBlue 150PS	710396	Diesel	Manual	Stage 6.2	£1,895	T/A	£781	T/A	
	2.0L EcoBlue 150PS	710394	Diesel	Automatic	Stage 6.2	£1,945	T/A	£831	T/A	

#### **FOCUS FUEL CONSUMPTION**

The test used to establish fuel consumption and CO2 figures has changed to deliver results that are more representative of real life driving. The Worldwide Harmonised Light Vehicle Test Procedure (WLTP) has replaced the old NEDC test. The Fuel Consumption figures shown are derived from the new WLTP test. However, until 6th April 2020, the published CO2 figures will be the NEDC equivalent and this will be used to calculate Vehicle Excise Duty.

The table below shows the fuel consumption (WLTP) figures for each available engine on the Ford Focus. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load.

The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures.

								Combined Fo	uel Consumption (	WLTP Figures with	Options)
Engine	Fuel Type	Available On	Euro Emissions	Transmission	Drive	Maximum Power PS (KW)	Torque Nm (with overboost)	Lowest Performing (MPG)øø	Highest Performing (MPG)øø	Lowest Performing (L/100km)øø	Highest Performing (L/100km)øø
1.0L Ford EcoBoost 100PS	Petrol	Zetec	Euro 6d TEMP	6 Speed Manual	FWD	100PS (74kW)	170	44.1	50.4	6.4	5.6
1.0L Ford EcoBoost 125PS	Petrol	Zetec, ST-Line, ST-Line X, Active, Active X, Titanium, Titanium X	Euro 6d TEMP	6 Speed Manual	FWD	125PS (92kW)	170 (200)	44.1	49.6	6.4	5.7
1.0L Ford EcoBoost 125PS	Petrol	Style, Zetec, ST-Line, ST-Line X, Active, Active X, Titanium, Titanium X	Euro 6d TEMP	8 Speed Automatic	FWD	125PS (92kW)	170 (200)	37.7	42.8	7.5	6.6
1.5L Ford EcoBoost 150PS	Petrol	ST-Line, Active, Active X, Titanium, Titanium X	Euro 6d TEMP	6 Speed Manual	FWD	150PS (110kW)	240	41.5	46.3	6.8	6.1
1.5L Ford EcoBoost 150PS	Petrol	ST-Line, Active, Active X, Titanium, Titanium X	Euro 6d TEMP	8 Speed Automatic	FWD	150PS (110kW)	240	38.2	40.9	7.4	6.9
1.5L Ford EcoBoost 182PS	Petrol	ST-Line X	Euro 6d TEMP	6 Speed Manual	FWD	182PS (134kW)	240	41.5	44.1	6.8	6.4
1.5L Ford EcoBoost 182PS	Petrol	ST-Line X	Euro 6d TEMP	8 Speed Automatic	FWD	182PS (134kW)	240	38.7	39.8	7.3	7.1
1.5L Ford EcoBlue 120PS	Diesel	Zetec, ST-Line, ST-Line X, Active, Active X, Titanium, Titanium X	Euro 6d TEMP	6 Speed Manual	FWD	120PS (88kW)	300	55.4	62.8	5.1	4.5
1.5L Ford EcoBlue 120PS	Diesel	Zetec, ST-Line, ST-Line X, Active, Active X, Titanium, Titanium X	Euro 6d TEMP	8 Speed Automatic	FWD	120PS (88kW)	300	49.6	54.3	5.7	5.2
2.0L Ford EcoBlue 150PS	Diesel	ST-Line, ST-Line X, Active X, Titanium, Titanium X	Euro 6d TEMP	6 Speed Manual	FWD	150PS (110kW)	370	52.3	57.6	5.4	4.9
2.0L Ford EcoBlue 150PS	Diesel	ST-Line, ST-Line X, Active X, Titanium, Titanium X	Euro 6d TEMP	8 Speed Automatic	FWD	150PS (110kW)	370	44.1	51.4	б.4	5.5
Notes											

øFord test figures

ø The declared Fuel/Energy Consumptions, CO2-Emissions and Electric range are determined according to the technical requirements and specifications of the European Regulations (EC) 715/2007 and (EU) 2017/1151 as last amended. Light Duty Vehicles type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) have Fuel/Energy Consumptions and CO2-Emission information for both New European Drive Cycle (NEDC) and WLTP. WLTP is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions and will fully replace the NEDC latest by end of the year 2020. The applied standard test procedure enables comparison between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors play a role in determining a car's fuel/energy consumption, CO2 emissions and electric range. CO2 is the main greenhouse gas responsible for global warming. A guide on fuel economy and CO2 emissions which contain data for all new passenger car models is available at any point of sale free of charge or can be downloaded under http://carfueldata.dft.gov.uk.

## Kuga Available from £95 Advance Payment

2019.75 Model Year (Stock Only)

Model	Engine	VT	N	Fuel	Transmission	Euro Stage	DLA, F	PIP & AFIP	WP	MS	
		Without ACS	With ACS				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emissions (g/km) ( for latest MY shown
tec (Stoc	ck units only)										
	1.5 TDCi 120PS FWD (Stock units only)	722552	N/A	Diesel	Manual	Stage 6.2	£95	T/A	£O	£63.73	137
	2.0 TDCi 150PS AWD	722551	N/A	Diesel	Manual	Stage 6.2	£1,045	T/A	£251	£68.35	166
	2.0 TDCi 150PS AWD	722549	N/A	Diesel	Automatic	Stage 6.2	£1,645	T/A	£531	T/A	165
anium Ed	dition (Stock units only)										
	1.5 TDCi 120PS FWD (Stock units only)	710045	710024	Diesel	Manual	Stage 6.2	£295	T/A	£O	£65.06	137
	2.0TDCi 120PS FWD	710044	710023	Diesel	Automatic	Stage 6.2	£545	T/A	£O	£66.71	165
	2.0 TDCi 150PS FWD	710043	710022	Diesel	Manual	Stage 6.2	£445	T/A	£0	£66.05	152
	2.0 TDCi 180PS AWD	710042	710021	Diesel	Manual	Stage 6.2	£1,145	T/A	£31	T/A	166
	2.0 TDCi 180PS AWD	710041	709995	Diesel	Automatic	Stage 6.2	£1,495	T/A	£381	T/A	165
anlum X	Edition (Stock units only)										
	1.5 TDCi 120PS FWD (Stock units only)	710038	709992	Diesel	Manual	Stage 6.2	£395	T/A	£O	£65.72	136
	2.0TDCi 120PS FWD	710037	709991	Diesel	Automatic	Stage 6.2	£695	T/A	£O	£67.70	160
	2.0 TDCi 150PS FWD	710036	709990	Diesel	Manual	Stage 6.2	£695	T/A	£O	£67.70	143
	2.0 TDCi 180PS AWD	710035	709989	Diesel	Manual	Stage 6.2	£1,595	T/A	£481	T/A	161
	2.0 TDCi 180PS AWD	710034	709988	Diesel	Automatic	Stage 6.2	£1,595	T/A	£481	T/A	161
-Line (St	ock units only)										
	1.5 TDCi 120PS FWD (Stock units only)	722527	717673	Diesel	Manual	Stage 6.2	£145	T/A	£O	£64.06	137
	2.0TDCi 120PS FWD	713185	713184	Diesel	Automatic	Stage 6.2	£445	T/A	£O	£66.05	165
	2.0 TDCi 150PS FWD	716545	716519	Diesel	Manual	Stage 6.2	£395	T/A	£O	£65.72	152
	2.0 TDCi 180PS AWD	716544	716518	Diesel	Manual	Stage 6.2	£1,395	T/A	£281	T/A	166
	2.0 TDCi 180PS AWD	716543	716516	Diesel	Automatic	Stage 6.2	£1,795	T/A	£681	T/A	165
-Line Edi	tion (Stock units only)										
	1.5 TDCi 120PS FWD (Stock units only)	710031	709985	Diesel	Manual	Stage 6.2	£645	T/A	£O	£67.37	136
	2.0TDCi 120PS FWD	710030	709984	Diesel	Automatic	Stage 6.2	£1,195	T/A	£81	T/A	160
	2.0 TDCi 150PS FWD	710029	709983	Diesel	Manual	Stage 6.2	£895	T/A	£101	£68.35	144
	2.0 TDCi 180PS AWD	710028	709982	Diesel	Manual	Stage 6.2	£1,095	T/A	£301	£68.35	161
	2.0 TDCi 180PS AWD	710027	709981	Diesel	Automatic	Stage 6.2	£1,695	T/A	£581	T/A	161
gnale (St	ock units only)										
	2.0 TDCi 150PS FWD	716532	716504	Diesel	Manual	Stage 6.2	£1,945	T/A	£831	T/A	152

Kuga Zetec is eligible for free of charge Appearance Pack worth £425, where fitted, for applications received and accepted January to 31 March 2020. Subject to availability. No Cash alternatives available

Kuga Titanium Edition, Titanium X Edition, ST-Line, ST-Line X Edition and Vignale are eligible for free of charge Active City Stop, where fitted, for applications received and accepted January to 31 March 2020. Subject to

availability. No Cash alternatives available

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#### **KUGA FUEL CONSUMPTION**

The test used to establish fuel consumption and CO2 figures has changed to deliver results that are more representative of real life driving. The Worldwide Harmonised Light Vehicle Test Procedure (WLTP) has replaced the old NEDC test. The Fuel Consumption figures shown are derived from the new WLTP test. However, until 6th April 2020, the published CO2 figures will be the NEDC equivalent and this will be used to calculate Vehicle Excise Duty.

The table below shows the fuel consumption (WLTP) figures for each available engine on the Ford Kuga. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load.

The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures.

								Combined	Fuel Consuption (W	LTP Figures with Opti	ons)
Engine	Fuel Type	Available On	Euro Emissions	Transmission	Drive	Maximum Power PS (KW)	Torque Nm	Lowest Performing (MPG)øø	Highest Performing (MPG)øø	Lowest Performing (L/100km)øø	Highest Performing (L/100km)øø
1.5L TDCi 120PS	Diesel	Zetec, Titanium Edition, Titanium X Edition, ST-Line, ST-Line Edition	Stage 6.2	6 Speed Manual	FWD	120PS (88kW)	270.0	44.1	46.3	6.4	6.1
2.0L TDCi120PS	Diesel	Zetec, Titanium Edition, Titanium X Edition, ST-Line, ST-Line Edition	Stage 6.2	6 Speed PowerShift Automatic	FWD	120PS (88kW)	310.0	39.2	40.4	7.2	7.0
2.0L TDCi 150PS	Diesel	Titanium Edition, Titanium X Edition, S	Stage 6.2	6 Speed Manual	FWD	150PS (110kW)	370.0	42.8	43.5	6.6	6.5
2.0L TDCi 150PS	Diesel	Zetec	Stage 6.2	6 Speed Manual	AWD	150PS (110kW)	370	39.2	39.2	7.2	7.2
2.0L TDCi 150PS	Diesel	Zetec	Stage 6.2	6 Speed PowerShift Automatic	AWD	150PS (110kW)	370	37.2	37.2	7.6	7.6
2.0L TDCi 180PS	Diesel	Titanium Edition, Titanium X Edition, ST-Line, ST-Line Edition	Stage 6.2	6 Speed Manual	AWD	180PS (132kW)	400	35.3	37.7	8.0	7.5
2.0L TDCi 180PS	Diesel	Titanium Edition, Titanium X Edition, ST-Line, ST-Line Edition	Stage 6.2	6 Speed PowerShift Automatic	AWD	180PS (132kW)	400	36.7	38.7	7.7	7.3

#### Notes

M6 = 6-Speed Manual, MPS6 = 6-Speed PowerShift (twin clutch) Automatic, A6 = 6-Speed Automatic

\*In 4th gear, øFord test figures. The declared Fuel/Energy Consumptions, CO2-Emissions and Electric range are determined according to the technical requirements and specifications of the European Regulations (EC) 715/2007 and (EU) 2017/1151 as last amended. Light Duty Vehicles type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) have Fuel/Energy Consumptions and CO2-Emission information for both New European Drive Cycle (NEDC) and WLTP, WLTP, where realistic test procedure for measuring fuel consumption and CO2 emissions and will fully replace the NEDC latest by end of the year 2020. The applied standard test procedure enables comparison between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical requirements and specifications of the fuel enables comparison between different which is a few points of sale free of charge or can be downloaded under http://carfueldata.dft.gov.uk.

# Mondeo Available from £1,895 Advance Payment

Model	Engine	VTN	Fuel	Transmission	Euro Stage	DLA, F	PIP & AFIP	WPI	MS	
						Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emissions (g/km) Ø for latest MY shown
Titanium E	dition									
	2.0L Hybrid 187PS Auto 4 door (18" Wheel)	709179	Petrol/Electric Hybrid	Automatic	Stage 6.2	£1,895	T/A	£781	T/A	98
	2.0L Hybrid 187PS Auto 4 door (19" Wheel)	709178	Petrol/Electric Hybrid	Automatic	Stage 6.2	£1,995	T/A	£881	T/A	98
ST-Line Ed	lition									
	2.0L Hybrid 187PS Auto 4 door	686832	Petrol/Electric Hybrid	Automatic	Stage 6.2	£2,595	T/A	£1,481	T/A	98

## Mondeo Estate Available from £2,095 Advance Payment

Model	Engine	VTN	Fuel	Transmission	Euro Stage	DLA, F	PIP & AFIP	WPN	MS	
						Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emissions (g/km) Ø for latest MY shown
Titanium E	dition									
	2.0L Hybrid 187PS Auto (18" Wheel)	709177	Petrol/Electric Hybrid	Automatic	Stage 6.2	£2,095	T/A	£981	T/A	103
	2.0L Hybrid 187PS Auto (19" Wheel)	709176	Petrol/Electric Hybrid	Automatic	Stage 6.2	£2,195	T/A	£1,081	T/A	103
ST-Line Ed	ition									
	2.0 Hybrid 187PS Auto	686831	Petrol/Electric Hybrid	Automatic	Stage 6.2	£2,795	T/A	£1,681	T/A	103

### MONDEO FUEL CONSUMPTION

Fuel, performance and emissions

The test used to establish fuel consumption and CO2 figures has changed to deliver results that are more representative of real life driving. The Worldwide Harmonised Light Vehicle Test Procedure (WLTP) has replaced the old NEDC test. The Fuel Consumption figures shown are derived from the new WLTP test. However, until 6th April 2020, the CO2 figure shown will be the NEDC equivalent and this will be used to calculate Vehicle Excise Duty.

The table below shows the fuel consumption (WLTP) figures for each available engine. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load.

The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures.

				Combined F	uel Consumption (\	WLTP Figures with N	o Options)
Engine	Available on	Transmission	Drive	Lowest Performing (MPG)	Highest Performing (MPG)	Lowest Performing (L/100km)	Highest Performing (L/100km)
2.0 TiVCT HYBRID Electric Vehicle 187PS	Titanium Edition, ST-Line Edition	CVT Auto	FWD	47.9	50.4	5.9	5.6

#### Notes

\*In 4th gear. øFord test figures.

øø The declared Fuel/Energy Consumptions, CO2-Emissions and Electric range are determined according to the technical requirements and specifications of the European Regulations (EC) 715/2007 and (EU) 2017/1151 as last amended. Light Duty Vehicles type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) have Fuel/Energy Consumptions and CO2-Emission information for both New European Drive Cycle (NEDC) and WLTP. WLTP is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions and will fully replace the NEDC latest by end of the year 2020. The applied standard test procedure enables comparison between different wehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors play a role in determining a car's fuel/energy consumption, CO2 emissions and electric range. CO2 is the main greenhouse gas responsible for global warming. A guide on fuel economy and CO2 emissions which contain data for all new passenger car models is available at any point of sale free of charge or can be downloaded under http://carfueldata.dft.gov.uk.

# S-MAX Available from £2,495 Advance Payment

2020 Model Year

Model	Engine	VTN	Fuel	Transmission	Euro Stage	DLA, P	IP & AFIP	WP	MS		
						Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emiss (g/km) Ø latest MY sl	ð for
Titanium											
	2.0 EcoBlue 150PS	687298	Diesel	Manual	Stage 6.2	£2,495	T/A	£1,381	T/A	130	
	2.0 Ford EcoBlue 150PS (Lux Pack)	687197	Diesel	Manual	Stage 6.1	£2,695	T/A	£1,581	T/A	130	
	2.0 EcoBlue 150PS Auto FWD	687297	Diesel	Automatic	Stage 6.2	£2,695	T/A	£1,581	T/A	138	
	2.0 Ford EcoBlue 150PS, Auto FWD (Lux Pack)	687196	Diesel	Automatic	Stage 6.3	£2,895	T/A	£1,781	T/A	138	

## S-MAX FUEL CONSUMPTION

The test used to establish fuel consumption and CO2 figures has changed to deliver results that are more representative of real life driving. The Worldwide Harmonised Light Vehicle Test Procedure (WLTP) has replaced the old NEDC test. The Fuel Consumption figures shown are derived from the new WLTP test. However, until 6th April 2020, the published CO2 figures will be the NEDC equivalent and this will be used to calculate Vehicle Excise Duty.

The table below shows the fuel consumption (WLTP) figures for each available engine on the Ford S-MAX. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load.

The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures.

							Combined	<b>Fuel Consumption</b>	(WLTP Figures with	Options)
Engine	Fuel Type	Euro Emissions	Transmission	Drive	Maximum Power PS (KW)	Torque Nm	Lowest Performing (MPG)øø	Highest Performing (MPG)øø	Lowest Performing (L/100km)øø	Highest Performing (L/100km)øø
2.0L Ford EcoBlue 150PS 2.0L Ford EcoBlue 150PS	Diesel Diesel	Stage 6.2 + DPF Stage 6.2 + DPF	6 speed Manual 8 speed Automatic	FWD FWD	150PS (110kW) 150PS (110kW)	350 350	39.8 34	54.3 50.4	7.1 8.3	5.2 5.6

øFord test figures.

øf The declared Fuel/Energy Consumptions, CO2-Emissions and Electric range are determined according to the technical requirements and specifications of the European Regulations (EC) 715/2007 and (EU) 2017/1151 as last amended. Light Duty Vehicles type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) have Fuel/Energy Consumptions and CO2-Emission information for both New European Drive Cycle (NEDC) and WLTP. WLTP is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions and will fully replace the NEDC latest by end of the year 2020. The applied standard test procedure enables comparison between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors play a role in determining a car's fuel/energy consumption, CO2 emissions and electric range. CO2 is the main greenhouse gas responsible for global warming. A guide on fuel economy and CO2 emissions which contain data for all new passenger car models is available at any point of sale free of charge or can be downloaded under http://carfueldata.dft.gov.uk.

# Galaxy Available From £1,995 Advance Payment

## 2020 Model Year

Model	Engine	VTN	Fuel	Transmission	Euro Stage	DLA, PIP	& AFIP	w	PMS		
						Advance Payment	Weekly Payment	Advance Payment	Weekly Payment		CO <sub>2</sub> Emissions (g/km) Ø for latest MY shown
Titanium											
	2.0 Ecoblue 150PS	687195	Diesel	Manual	Stage 6.2	£1,995	T/A	£881	T/A		132
	2.0 Ecoblue 150PS	687194	Diesel	Automatic	Stage 6.2	£2,295	T/A	£1,181	T/A	_	138
		Any orders	s or applicati	ons placed against n	nodel years not yet	in the price list ar	e at dealers ow	n risk			

#### **GALAXY FUEL CONSUMPTION**

The test used to establish fuel consumption and CO2 figures has changed to deliver results that are more representative of real life driving. The Worldwide Harmonised Light Vehicle Test Procedure (WLTP) has replaced the old NEDC test. The Fuel Consumption figures shown are derived from the new WLTP test. However, until 6th April 2020, the published CO2 figures will be the NEDC equivalent and this will be used to calculate Vehicle Excise Duty.

The table below shows the fuel consumption (WLTP) figures for each available engine on the Ford Galaxy. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load.

The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures.

									Combined Fuel Consumption (WLTP Figures with Options)				
Engine	Fuel Type	Available On	Euro Emissions	Transmission	Drive	Maximum Power PS (KW)	Torque Nm	Lowest Performing (MPG)øø	Highest Performing (MPG)øø	Lowest Performing (L/100km)øø	Highest Performing (L/100km)øø		
2.0L Ford EcoBlue 150PS 2.0L Ford EcoBlue 150PS Notes	Diesel Diesel	Titanium Titanium	Stage 6.2 + DPF Stage 6.2 + DPF	6 speed Manual 8 speed Automatic	FWD FWD	150PS (110kW) 150PS (110kW)	350 350	39.8 34	52.3 50.4	7.1 8.3	5.4 5.6		

øFord test figures.

øf The declared Fuel/Energy Consumptions, CO2-Emissions and Electric range are determined according to the technical requirements and specifications of the European Regulations (EC) 715/2007 and (EU) 2017/1151 as last amended. Light Duty Vehicles type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) have Fuel/Energy Consumptions and CO2-Emissions information for both New European Drive Cycle (NEDC) and WITP. WLTP is a new, more realistic test procedure for measuring (European Drive Cycle (NEDC) and WITP. WLTP is a new, more realistic test procedure realistic rea

## Tourneo Courier Available from less than £Nil Advance Payment

2020 Model Year

Model	Engine	VTN	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPMS		
						Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emissions (g/km) Ø for latest MY shown
Zetec										
	1.5 100PS Ford EcoBlue	689553	Diesel	Manual	Stage 6.2	£0	T/A	£O	£59.75	117
Titanium										
	1.5 100PS Ford EcoBlue	688431	Diesel	Manual	Stage 6.2	£45	T/A	£O	£63.40	117

Any orders or applications placed against model years not yet in the price list are at dealers own risk

#### TOURNEO COURIER FUEL CONSUMPTION

The test used to establish fuel consumption and CO2 figures has changed to deliver results that are more representative of real life driving. The Worldwide Harmonised Light Vehicle Test Procedure (WLTP) has replaced the old NEDC test. The Fuel Consumption figures shown are derived from the new WLTP test. However, until 6th April 2020, the published CO2 figures will be the NEDC equivalent and this will be used to calculate Vehicle Excise Duty.

The table below shows the fuel consumption (WLTP) figures for each available engine on the Ford Tourneo Courier. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load.

The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures.

								Combined Fuel Consuption (WLTP Figures with Options)					
Engine	Fuel Type	Available On	Euro Emissions	Transmission	Drive	Maximum Power PS (KW)	Torque Nm	Lowest Performing (MPG)øø	Highest Performing (MPG)øø	Lowest Performing (L/100km)øø	Highest Performing (L/100km)øø		
1.5L TDCi 100PS	Diesel		Euro Stage 6.2	6 Speed Manual	FWD	100PS (75kW)	215	49.6	52.3	5.7	5.4		

øFord test figures.

 $\phi$ 0 The declared Fuel/Energy Consumptions, CO2-Emissions and Electric range are determined according to the technical requirements and specifications of the European Regulations (EC) 715/2007 and (EU) 2017/1151 as last amended. Light Duty Vehicles type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) have Fuel/Energy Consumptions and CO2-Emission information for both New European Drive Cycle (NEDC) and WLTP. MLTP is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions and will fully replace the NEDC latest by end of the year 2020. The applied standard test procedure enables comparison between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors play a role in determining a car's fuel/energy consumption, CO2 emissions and electric range. CO2 is the main greenhouse gas responsible for global warming. A guide on fuel economy and CO2 emissions which contain data for all new passenger car models is available at any point of sale free of charge or can be downloaded under http://carfueldata.dft.gov.uk.

Page 28 Fuel Consumption Data Effective from: 12th July 2019 Q1 Ford Motability Price List effective from 1st January 2020

## Tourneo Connect Available from £NIL Advance Payment

Model	Engine	VTN	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPM	WPMS		
						Advance Payment	Weekly Payment	Advance Payment	Weekly Payment		CO <sub>2</sub> Emissions (g/km) Ø for latest MY shown
Zetec											
	1.5L EcoBlue 120PS	712168	Diesel	Manual	Stage 6.2	£O	T/A	£0	£63		118
	1.5L EcoBlue 120PS	712167	Diesel	Automatic	Stage 6.2	£495	T/A	£0	£66	_	130
Titanium											
	1.5L EcoBlue 120PS	712165	Diesel	Manual	Stage 6.2	£295	T/A	£0	£65		118
	1.5L EcoBlue 120PS	712164	Diesel	Automatic	Stage 6.2	£595	T/A	£O	£67	_	130
Any orders or applications placed against model years not yet in the price list are at dealers own risk											

## Grand Tourneo Connect Available from £595 Advance Payment

Model	Engine	VTN	Fuel	Transmission	Euro Stage	DLA, PIP & AFIP		WPMS		
						Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	CO <sub>2</sub> Emissions (g/km) Ø for latest MY shown
Zetec										
	1.5L EcoBlue 120PS	712426	Diesel	Manual	Stage 6.2	£595	T/A	£O	£67	122
	1.5L EcoBlue 120PS	712425	Diesel	Automatic	Stage 6.2	£1,195	T/A	£81	T/A	135
Zetec Delete	e Third Row Seats									
	1.5L EcoBlue 120PS	712173	Diesel	Manual	Stage 6.2	£595	T/A	£O	£67	122
	1.5L EcoBlue 120PS	712172	Diesel	Automatic	Stage 6.2	£1,195	T/A	£81	T/A	135
Titanium										
	1.5L EcoBlue 120PS	712424	Diesel	Manual	Stage 6.2	£795	T/A	£1	£68	122
	1.5L EcoBlue 120PS	712423	Diesel	Automatic	Stage 6.2	£1,395	T/A	£281	T/A	135
Titanium De	elete Third Row Seats									
	1.5L EcoBlue 120PS	712171	Diesel	Manual	Stage 6.2	£795	T/A	£1	£68	122
	1.5L EcoBlue 120PS	712170	Diesel	Automatic	Stage 6.2	£1,395	T/A	£281	T/A	135
	Any ord	ders or applic	ations plac	ced against mode	el years not yet in	the price list a	re at dealers own	risk		

#### TOURNEO CONNECT FUEL CONSUMPTION

The test used to establish fuel consumption and CO2 figures has changed to deliver results that are more representative of real life driving. The Worldwide Harmonised Light Vehicle Test Procedure (WLTP) has replaced the old NEDC test. The Fuel Consumption figures shown are derived from the new WLTP test. However, until 6th April 2020, the published CO2 figures will be the NEDC equivalent and this will be used to calculate Vehicle Excise Duty.

The table below shows the fuel consumption (WLTP) figures for each available engine on the Ford Tourneo Connect. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted, variations in weather, driving styles and vehicle load.

The figures shown are for comparability purposes; only compare fuel consumption and CO2 figures with other vehicles tested to the same technical procedures.

							Combined Fuel Consuption (WLTP Figures with Options)				
Engine	Fuel Type	Available On	Euro Emissions	Transmission	Maximum Drive Power PS (KW)	Torque Nm	Lowest Performing (MPG)øø	Highest Performing (MPG)øø	Lowest Performing (L/100km)øø	Highest Performing (L/100km)øø	
1.5L 120PS Ford EcoBlue 1.5L 120PS Ford EcoBlue	Diesel Diesel	<b>Tourneo</b> Zetec, Titanium Zetec, Titanium	Euro Stage 6.2 Euro Stage 6.2	6 Speed Manual 8 Speed Automatic	FWD 20PS (88kW) FWD 20PS (88kW)	270 270	48.7 43.5	50.4 44.1	5.8 6.5	5.6 6.4	
1.5L 120PS Ford EcoBlue 1.5L 120PS Ford EcoBlue	Diesel Diesel	<b>Grand Tourneo</b> Zetec, Titanium Zetec, Titanium	Euro Stage 6.2 Euro Stage 6.2	6 Speed Manual 8 Speed Automatic	FWD 20PS (88kW) FWD 20PS (88kW)	270 270	48.7 43.5	47.9 42.8	5.8 6.5	5.9 6.6	

#### Notes

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øFord test figures.

øø The declared Fuel/Energy Consumptions, CO2-Emissions and Electric range are determined according to the technical requirements and specifications of the European Regulations (EC) 715/2007 and (EU) 2017/1151 as last amended. Light Duty Vehicles type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP) have Fuel/Energy Consumptions and CO2-Emission information for both New European Drive Cycle (NEDC) and WLTP is a new, more realistic test procedure for measuring fuel consumption and CO2 emissions and will fully replace the NEDC latest by end of the year 2020. The applied standard test procedure enables comparison between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors play a role in determining a car's fuel/energy consumption, CO2 emissions and electric range. CO2 is the main greenhouse gas responsible for global warming. A guide on fuel economy and CO2 emissions which contain data for all new passenger car models is available at any point of sale free of charge or can be downloaded under http://cardueldata.cfile.gov.uk.